

## Stock Market Volatility and Learning

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### ABSTRACT

We show that consumption-based asset pricing models with time-separable preferences generate realistic amounts of stock price volatility if one allows for small deviations from rational expectations. Rational investors with subjective beliefs about price behavior optimally learn from past price observations. This imparts momentum and mean reversion into stock prices. The model quantitatively accounts for the volatility of returns, the volatility and persistence of the price-dividend ratio, and the predictability of long-horizon returns. It passes a formal statistical test for the overall fit of a set of moments provided one excludes the equity premium.

*Investors, their confidence and expectations buoyed by past price increases, bid up speculative prices further, thereby enticing more investors to do the same, so that the cycle repeats again and again.*

Robert Shiller, *Irrational Exuberance* (2005, p. 56)

IN THIS PAPER, WE SHOW that a simple asset pricing model is able to quantitatively reproduce a variety of stylized asset pricing facts if one allows for slight deviations from rational expectations (RE). We thus provide new evidence that the quantitative asset pricing implications of the standard model are not robust to small departures from RE and that this nonrobustness is empirically very encouraging.

We study a simple variant of the Lucas (1978) model with standard time-separable consumption preferences. It is well known that the asset pricing

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implications of this model under RE are at odds with basic facts, such as the observed high persistence and volatility of the price-dividend (PD) ratio, the high volatility of stock returns, the predictability of long-horizon excess stock returns, and the risk premium.

Using Lucas's framework, we relax the standard assumption that agents have perfect knowledge about the pricing function that maps each history of fundamental shocks to a market outcome for the stock price.<sup>1</sup> In particular, we assume that investors hold subjective beliefs about all payoff-relevant random variables that are beyond their control; this includes beliefs about model endogenous variables, such as prices, as well as model exogenous variables, such as the dividend and income processes. Given these subjective beliefs, investors maximize utility subject to their budget constraints. We call such agents "internally rational," because they know all internal aspects of their individual decision problem and maximize utility given this knowledge. Furthermore, their system of beliefs is "internally consistent," in the sense that it specifies for all periods the joint distribution of all payoff-relevant variables (i.e., dividends, income, and stock prices), but these probabilities differ from those implied by the model in equilibrium. We then consider systems of beliefs implying only a small deviation from RE, as we explain further below.

We show that, given the subjective beliefs we specify, subjective utility maximization dictates that agents update subjective expectations about stock price behavior using realized market outcomes. Consequently, agents' stock price expectations influence stock prices, and observed stock prices feed back into agents' expectations. This self-referential aspect of the model turns out to be key for generating stock price volatility of the kind observed in the data. More specifically, the model succeeds empirically whenever agents learn about the growth rate of stock prices (i.e., the capital gains from their investments) using past observations of capital gains.

We first demonstrate the ability of the model to produce data-like behavior by deriving analytical results about the stock price behavior implied by a general class of belief-updating rules encompassing most learning algorithms used in the learning literature. Specifically, we show that learning from market outcomes imparts "momentum" on stock prices around their RE value, which gives rise to sustained deviations of the PD ratio from its mean, as can be observed in the data. Such momentum arises because, if agents' *expectations* about stock price growth increase in a given period, the *actual* growth rate of prices has a tendency to increase beyond the fundamental growth rate, thereby reinforcing the initial belief of higher stock price growth through the feedback from outcomes to beliefs. At the same time, the model displays "mean-reversion" over longer horizons, so that, even if subjective expectations about stock price growth are very high (or very low) at a given point in time, they will

<sup>1</sup> Lack of knowledge of the pricing function may arise from a lack of common knowledge of investors' preferences, price beliefs, and dividend beliefs, as explained in detail in Adam and Marcet (2014).

eventually return to fundamentals. The model thus displays price cycles of the kind described in the opening quote above.

We next consider a specific system of beliefs that allows for subjective prior uncertainty about the average growth rate of stock market prices, given the values for all exogenous variables. As we show, internal rationality (i.e., standard utility maximization given these beliefs) dictates that agents' expectations about price growth react to the realized growth rate of market prices. In particular, the subjective prior prescribes that agents should update conditional expectations of one-step-ahead risk-adjusted price growth using a constant gain model of adaptive learning. This constant gain model belongs to the general class of learning rules that we study analytically above and therefore displays momentum and mean reversion.

The resulting beliefs represent only a small deviation from RE beliefs. To see this, we first show that, for the special case in which prior uncertainty about price growth converges to zero, the learning rule delivers RE beliefs, and prices under learning converge to RE prices. In our empirical section, we then find that the asset pricing facts can be explained by a small amount of prior uncertainty. Second, using an econometric test that exhausts the second-moment implications of agents' subjective model of price behavior, we show that agents' price beliefs would not be rejected by the data. Third, using the same test but applying it to artificial data generated by the estimated model, we show that it is difficult to detect that price beliefs differ from the actual behavior of prices in equilibrium.

To quantitatively evaluate the learning model, we first consider how well it matches asset pricing moments individually, just as many papers on stock price volatility do. We use formal structural estimation based on the method of simulated moments (MSMs), adapting the results of Duffie and Singleton (1993). We find that the model can individually match all the asset pricing moments we consider, including the volatility of stock market returns; the mean, persistence, and volatility of the PD ratio; and the predictability of excess returns over long horizons. Using  $t$ -statistics derived from asymptotic theory, we cannot reject the hypothesis that any of the individual model moments differ from the moments in the data in one of our estimated models (see Table II in Section IV.B). The model also delivers an equity premium of up to one-half of the value observed in the data. All this is achieved even though we use time-separable CRRA preferences and a relatively low degree of relative risk aversion equal to five.

We also perform a formal econometric test for the overall goodness of fit of our consumption-based asset pricing model. This is a considerably more stringent test than individually matching asset pricing moments as in calibration exercises (e.g., Campbell and Cochrane (1999)) but is a natural one to explore given our MSM strategy. As it turns out, the overall goodness of fit test is much more stringent, rejecting the model if one includes both the risk-free rate and the mean stock returns. However, if we leave out the risk premium by excluding the risk-free rate from the estimation, the  $p$ -value of the model is a respectable 7.1% (see Table III in Section IV.B).

Our general conclusion is that, for moderate risk aversion, the model can quantitatively account for all asset pricing facts except the equity premium. For a sufficiently high risk aversion as in Campbell and Cochrane (1999), the model can also replicate the equity premium, whereas, under RE, it explains only one-quarter of the observed value. This is a remarkable improvement relative to the performance of the model under RE and suggests that allowing for small departures from RE is a promising avenue for research.

The paper is organized as follows. In Section I, we discuss related literature. Section II presents the stylized asset pricing facts we seek to match. We outline the asset pricing model in Section III, where we also derive analytic results showing that, for a general class of belief systems, our model can *qualitatively* deliver the stylized asset pricing facts described in Section II. Section IV presents the MSM estimation and testing strategy that we use and documents that the model with subjective beliefs can *quantitatively* reproduce the stylized facts. Readers interested in a summary of the quantitative performance of our one-parameter extension of the RE model may jump directly to Tables II to IV in Section IV.B. Section V investigates the robustness of our findings to a number of alternative modeling assumptions, as well as the degree to which agents could detect whether they are making systematic forecast errors. Section VI briefly summarizes and concludes.

## I. Related Literature

A large body of literature documents that the basic asset pricing model with time-separable preferences and RE has great difficulty matching the observed volatility of stock returns.<sup>2</sup>

Models of learning have long been considered a promising avenue to match stock price volatility. Stock price behavior under Bayesian learning has been studied by Timmermann (1993, 1996), Brennan and Xia (2001), Cecchetti, Lam, and Mark (2000), and Cogley and Sargent (2008), among others. Some papers in this vein study agents who have asymmetric information or asymmetric beliefs; examples include Biais, Bossaerts, and Spatt (2010) and Dumas, Kurshev, and Uppal (2009). Agents in these papers learn about the dividend or income process and then set the asset price equal to the discounted expected sum of dividends. As explained in Adam and Marcet (2014), this amounts to assuming that agents know exactly how dividend and income histories map into prices, so that there is a rather asymmetric treatment of the issue of learning: while agents learn about the model driving dividends and income, they are assumed to know perfectly the stock price process, conditional on the realization of dividends and income. As a result, stock prices in these models typically represent redundant information given agents' assumed knowledge, and there exists no feedback from market outcomes (stock prices) to beliefs. Since agents are thus learning about exogenous processes only, their beliefs are anchored by the exogenous processes, and the volatility effects resulting from learning are

<sup>2</sup> See Campbell (2003) for an overview.

generally limited when considering standard time-separable preference specifications. In contrast, we largely abstract from learning about the dividend and income processes and focus on learning about stock price behavior. Price beliefs and actual price outcomes then mutually influence each other. It is precisely this self-referential nature of the learning problem that imparts momentum to expectations and is key for explaining stock price volatility.

A number of papers within the adaptive learning literature study agents who learn about stock prices. Bullard and Duffy (2001) and Brock and Hommes (1998) show that learning dynamics can converge to complicated attractors and that the RE equilibrium may be unstable under learning dynamics.<sup>3</sup> Branch and Evans (2010) study a model where agents' algorithm to form expectations switches depending on which of the available forecast models is performing best. Branch and Evans (2011) study a model with learning about returns and return risk. Lansing (2010) shows that near-rational bubbles can arise under learning dynamics when agents forecast a composite variable involving future price and dividends. Boswijk, Hommes, and Manzan (2007) estimate a model with fundamentalist and chartist traders whose relative shares evolve according to an evolutionary performance criterion. Timmermann (1996) analyzes a case with self-referential learning, assuming that agents use dividends to predict future price.<sup>4</sup> Marcet and Sargent (1992) also study convergence to RE in a model in which agents use today's price to forecast the price tomorrow in a stationary environment with limited information. Cárceles-Poveda and Giannitsarou (2008) show that assuming that agents know the mean stock price, learning does not then significantly alter the behavior of asset prices. Chakraborty and Evans (2008) show that a model of adaptive learning can account for the forward premium puzzle in foreign exchange markets.

We contribute to the adaptive learning literature by deriving the learning and asset pricing equations from internally rational investor behavior. In addition, we use formal econometric inference and testing to show that the model can quantitatively match the observed stock price volatility. Finally, our paper also shows that the key issue for matching the data is that agents learn about the mean *growth rate* of stock prices from past stock price observations.

In contrast to the RE literature, the behavioral finance literature seeks to understand the decision-making process of individual investors by means of surveys, experiments, and microevidence, exploring the intersection between economics and psychology; see Shiller (2005) for a nontechnical summary. We borrow from this literature an interest in deviating from RE, but we make only a minimal deviation from the standard approach: we assume that agents behave optimally given an internally consistent system of subjective beliefs that is close (but not equal) to RE beliefs.

<sup>3</sup> Stability under learning dynamics is defined in Marcet and Sargent (1989).

<sup>4</sup> Timmerman (1996) reports that this form of learning delivers even lower volatility than in settings with learning about the dividend process only. It is thus crucial for our results that agents use information on past price growth behavior to predict future price growth.

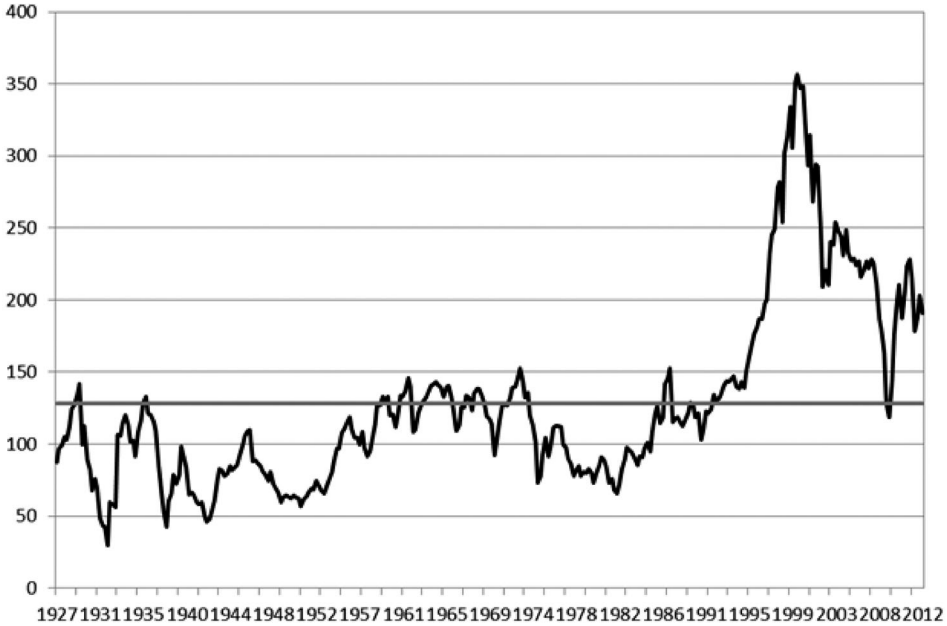


Figure 1. Quarterly U.S. price dividend ratio, 1927:2 to 2012:2.

## II. Facts

This section describes stylized facts of U.S. stock price data that we seek to replicate in our quantitative analysis. These observations have been extensively documented in the literature, and we reproduce them here as a point of reference using a single and updated database.<sup>5</sup>

Since the work of Shiller (1981) and LeRoy and Porter (1981), it has been recognized that the volatility of stock prices in the data is much higher than standard RE asset pricing models suggest, given available evidence on the volatility of dividends. Figure 1 plots the evolution of the PD ratio, defined as the ratio of stock prices over quarterly dividend payments, in the United States. The PD ratio displays very large fluctuations around its sample mean (the bold horizontal line in the graph): in 1932, the quarterly PD ratio takes values below 30, whereas, in 2000, values are close to 350. The standard deviation of the PD ratio ( $\sigma_{PD}$ ) is approximately one-half of its sample mean ( $E_{PD}$ ). We report this feature of the data as fact 1 in Table I.

Figure 1 also shows that the deviation of the PD ratio from its sample mean is very persistent, so that the first-order quarterly autocorrelation of the PD ratio ( $\rho_{PD,-1}$ ) is very high. We report this as fact 2 in Table I.

Related to the excessive volatility of prices is the observation that the volatility of quarterly stock returns ( $\sigma_{r^s}$ ) in the data is almost four times the volatility

<sup>5</sup> Details on data sources are provided in Appendix A.

**Table I**  
**U.S. Asset Pricing Facts, 1927:2 to 2012:2**

This table reports U.S. asset pricing moments using the data sources described in Appendix A. The symbols  $E$  and  $\sigma$  refer to the sample mean and standard deviation, respectively, of the indicated variable. Growth rates and returns are expressed in terms of quarterly real rates of increase. The PD ratio is the price over quarterly dividend.  $c_5^2$  and  $R_5^2$  denote the regression coefficient and  $R^2$ , respectively, obtained from regressing five-year-ahead excess stock returns on the PD ratio.

Fact 1	Volatility of PD ratio	$E_{PD}$	123.91
		$\sigma_{PD}$	62.43
Fact 2	Persistence of PD ratio	$\rho_{PD,-1}$	0.97
Fact 3	Excessive return volatility	$\sigma_{r^s}$	11.44
Fact 4	Excess return predictability	$c_5^2$	-0.0041
		$R_5^2$	0.2102
Fact 5	Equity premium		
	Quarterly real stock returns	$E_{r^s}$	2.25
	Quarterly real bond returns	$E_{r^b}$	0.15
Dividend	Mean growth	$E_{\frac{\Delta D}{D}}$	0.41
Behavior	Std. dev. of growth	$\sigma_{\frac{\Delta D}{D}}$	2.88

of quarterly dividend growth ( $\sigma_{\Delta D/D}$ ). We report the volatility of returns as fact 3 in Table I, and the mean and standard deviation of dividend growth at the bottom of the table.

Although stock returns are difficult to predict over short horizons, the PD ratio helps predict future excess stock returns in the longer run. More precisely, estimating the regression

$$X_{t,n} = c_n^1 + c_n^2 PD_t + u_{t,n}, \quad (1)$$

where  $X_{t,n}$  is the observed real excess return of stocks over bonds from quarter  $t$  to quarter  $t$  plus  $n$  years, and  $u_{t,n}$  is the regression residual, the estimate  $c_n^2$  is negative and significantly different from zero, and the absolute value of  $c_n^2$  and the  $R^2$  of this regression, denoted as  $R_n^2$ , increase with  $n$ . We choose to include the ordinary least squares (OLS) regression results for the five-year horizon as fact 4 in Table I.<sup>6</sup>

Finally, it is well known that, through the lens of standard models, real stock returns tend to be too high relative to short-term real bond returns, a fact often referred to as the equity premium puzzle. We report this observation as fact 5 in Table I, which shows that the average quarterly real return on bonds  $E_{r^b}$  is much lower than the corresponding quarterly return on stocks  $E_{r^s}$ .

<sup>6</sup> We focus on the five-year horizon for simplicity but obtain very similar results for other horizons. Our focus on a single horizon is justified because chapter 20 in Cochrane (2005) shows that facts 1, 2, and 4 are closely related: up to a linear approximation, the presence of return predictability and the increase in the  $R_n^2$  with the prediction horizon  $n$  are *qualitatively* a joint consequence of persistent PD ratios (fact 2) and i.i.d. dividend growth. It is not surprising therefore that our model also reproduces increasing  $c_n^2$  and  $R_n^2$  with  $n$ . We match the regression coefficients at the five-year horizon to check the *quantitative* model implications.



Table I reports 10 statistics. As we show in Section IV, we can replicate these statistics using a model that has only four free parameters.

### III. The Model

In Section III.A, we describe a Lucas (1978) asset pricing model with agents who hold subjective prior beliefs about stock price behavior. We show that the presence of subjective uncertainty implies that utility-maximizing agents update their beliefs about stock price behavior using observed stock price realizations.<sup>7</sup> Using a generic updating mechanism in Section III.B, we show that such learning gives rise to oscillations of asset prices around their fundamental value and qualitatively helps reconcile the Lucas asset pricing model with the empirical evidence. In Section III.C, we introduce a specific system of prior beliefs that gives rise to constant gain learning—we employ this system of beliefs in our empirical work in Section IV—and we derive conditions under which this system of beliefs gives rise to small deviations from RE.

#### A. Model Description

*The Environment:* Consider an economy populated by a unit mass of infinitely lived investors, endowed with one unit of a stock that can be traded on a competitive stock market and that pays dividend  $D_t$ , consisting of a perishable consumption good. Dividends evolve according to

$$\frac{D_t}{D_{t-1}} = a\varepsilon_t^d, \quad (2)$$

for  $t = 0, 1, 2, \dots$ , where  $\log \varepsilon_t^d \sim ii\mathcal{N}(-\frac{s_d^2}{2}, s_d^2)$  and  $a \geq 1$ . This implies  $E(\varepsilon_t^d) = 1$ ,  $E\frac{\Delta D}{D} \equiv E(\frac{D_t - D_{t-1}}{D_{t-1}}) = a - 1$ , and  $\sigma\frac{\Delta D}{D}^2 \equiv \text{var}(\frac{D_t - D_{t-1}}{D_{t-1}}) = a^2(e^{s_d^2} - 1)$ . To capture the fact that the empirically observed consumption process is considerably less volatile than the dividend process and to replicate the correlation between dividend and consumption growth, we assume that each agent also receives an endowment  $Y_t$  of perishable consumption goods. Total supply of consumption goods in the economy is given by the feasibility constraint  $C_t = Y_t + D_t$ . Following the consumption-based asset pricing literature, we impose assumptions directly on the aggregate consumption supply process,<sup>8</sup>

$$\frac{C_t}{C_{t-1}} = a\varepsilon_t^c, \quad (3)$$

where  $\log \varepsilon_t^c \sim ii\mathcal{N}(-\frac{s_c^2}{2}, s_c^2)$  and  $(\log \varepsilon_t^c, \log \varepsilon_t^d)$  are jointly normal. Following Campbell and Cochrane (1999), in our empirical application, we choose  $s^c = \frac{1}{7}s^d$  and set the correlation between  $\log \varepsilon_t^c$  and  $\log \varepsilon_t^d$  to  $\rho_{c,d} = 0.2$ .

<sup>7</sup> This draws on the results in the work of Adam and Marcet (2014).

<sup>8</sup> The process for  $Y_t$  is then implied by feasibility.



*Objective Function and Probability Space:* Agent  $i \in [0, 1]$  has standard time-separable expected utility function<sup>9</sup>

$$E_0^{\mathcal{P}} \sum_{t=0}^{\infty} \delta^t \frac{(C_t^i)^{1-\gamma}}{1-\gamma},$$

where  $\gamma \in (0, \infty)$  and  $C_t^i$  denotes the consumption demand of agent  $i$ . The expectation is taken using a subjective probability measure  $\mathcal{P}$  that assigns probabilities to all external variables (i.e., all payoff-relevant variables that are beyond the agent's control). Importantly,  $C_t^i$  denotes the agent's consumption *demand*, and  $C_t$  denotes the aggregate *supply* of consumption goods in the economy.

The competitive stock market assumption and the exogeneity of the dividend and income processes imply that investors consider the process for stock prices  $\{P_t\}$  and the income and dividends processes  $\{Y_t, D_t\}$  as exogenous to their decision problem. The underlying sample (or state) space  $\Omega$  thus consists of the space of realizations for prices, dividends, and income. Specifically, a typical element  $\omega \in \Omega$  is an infinite sequence  $\omega = \{P_t, Y_t, D_t\}_{t=0}^{\infty}$ . As usual, we let  $\Omega^t$  denote the set of histories from period  $\emptyset$  up to period  $t$ , where  $\omega^t$  is its typical element. The underlying probability space is thus given by  $(\Omega, \mathcal{B}, \mathcal{P})$  with  $\mathcal{B}$  denoting the corresponding  $\sigma$ -algebra of Borel subsets of  $\Omega$  and  $\mathcal{P}$  the agent's subjective probability measure over  $(\Omega, \mathcal{B})$ .

The probability measure  $\mathcal{P}$  specifies the joint distribution of  $\{P_t, Y_t, D_t\}_{t=0}^{\infty}$  at all dates and is fixed at the outset. Although the measure is fixed, investors' beliefs about unknown parameters describing the stochastic processes of these variables, as well as investors' conditional expectations of future values of these variables, will change over time in a way that is derived from  $\mathcal{P}$  and that depends on realized data. This specification thus encompasses settings in which agents learn about the stochastic processes describing  $P_t, Y_t,$  and  $D_t$ . Moreover, unlike in the anticipated utility framework proposed in Kreps (1998), agents are fully aware of the fact that beliefs will be revised in the future. Although the probability measure  $\mathcal{P}$  is not equal to the distribution of  $\{P_t, Y_t, D_t\}_{t=0}^{\infty}$  implied by the model in equilibrium, it is chosen such that it is close to this distribution in a sense that we make precise in Sections III.C and V.B.

Based on the above, expected utility is defined as

$$E_0^{\mathcal{P}} \sum_{t=0}^{\infty} \delta^t \frac{(C_t^i)^{1-\gamma}}{1-\gamma} \equiv \int_{\Omega} \sum_{t=0}^{\infty} \delta^t \frac{C_t^i(\omega^t)^{1-\gamma}}{1-\gamma} d\mathcal{P}(\omega). \quad (4)$$

Our specification of the probability space is more general than the one used in other modeling approaches because we also include price histories in the realization  $\omega^t$ . Standard practice is to assume instead that agents know the exact mapping from a history of incomes and dividends to equilibrium asset prices,  $P_t(Y^t, D^t)$ , so that market prices carry only redundant information.

<sup>9</sup> We assume standard preferences so as to highlight the effect of learning on asset price volatility.

This allows us to exclude prices from the underlying state space without loss of generality. This practice is standard in models of RE, models with rational bubbles, in Bayesian RE models such as those described in the second paragraph of Section I, and in models incorporating robustness concerns. This standard practice amounts to imposing a *singularity* in the joint density over prices, income, and dividends, which is equivalent to assuming that agents know *exactly* the equilibrium pricing function  $P_t(\cdot)$ . Although a convenient modeling device, assuming exact knowledge of this function is very restrictive: it implies that agents have very detailed knowledge of how prices are formed. As a result, it is of interest to study the implications of (slightly) relaxing the assumption that agents know the function  $P_t(\cdot)$ . Adam and Marcet (2014) show that rational behavior is indeed perfectly compatible with agents not knowing the exact form of the equilibrium pricing function  $P_t(\cdot)$ .<sup>10</sup>

*Choice Set and Constraints:* Agents make contingent plans for consumption  $C_t^i$ , bond holdings  $B_t^i$ , and stock holdings  $S_t^i$ , that is, they choose the functions

$$(C_t^i, S_t^i, B_t^i): \Omega^t \rightarrow \mathbb{R}^3 \quad (5)$$

for all  $t \geq 0$ . Agents' choices are subject to the budget constraint

$$C_t^i + P_t S_t^i + B_t^i \leq (P_t + D_t) S_{t-1}^i + (1 + r_{t-1}) B_{t-1}^i + Y_t \quad (6)$$

for all  $t \geq 0$ , where  $r_{t-1}$  denotes the real interest rate on riskless bonds issued in period  $t - 1$  and maturing in period  $t$ . The initial endowments are given by  $S_{-1}^i = 1$  and  $B_{-1}^i = 0$ , so that bonds are in zero net supply. To avoid Ponzi schemes and to ensure the existence of a maximum, the following bounds are assumed to hold:

$$\begin{aligned} \underline{S} &\leq S_t^i \leq \bar{S} \\ \underline{B} &\leq B_t^i \leq \bar{B}. \end{aligned} \quad (7)$$

We only assume that the bounds  $\underline{S}$ ,  $\bar{S}$ ,  $\underline{B}$ , and  $\bar{B}$  are finite and satisfy  $\underline{S} < 1 < \bar{S}$ ,  $\underline{B} < 0 < \bar{B}$ .

*Maximizing Behavior (Internal Rationality):* The investor's problem then consists of choosing the sequence of functions  $\{C_t^i, S_t^i, B_t^i\}_{t=0}^\infty$  to maximize (4) subject to the budget constraint (6) and the asset limits (7), where all constraints have to hold for all  $t$  almost surely in  $\mathcal{P}$ . Below, we will specify the probability measure  $\mathcal{P}$  through some perceived law of motion describing the agent's view about the evolution of  $(P, Y, D)$  over time, together with a prior distribution about the parameters governing this law of motion. Optimal behavior will then entail learning about these parameters, in the sense that agents update their posterior beliefs about the unknown parameters in the light of

<sup>10</sup> Specifically, they show that, with incomplete markets (i.e., in the absence of state-contingent forward markets for stocks), agents cannot simply learn the equilibrium mapping  $P_t(\cdot)$  by observing market prices. Furthermore, if the preferences and beliefs of agents in the economy fail to be common knowledge, then agents cannot deduce the equilibrium mapping from their own optimization conditions.

new price, income, and dividend observations. For the moment, this learning problem remains hidden in the belief structure  $\mathcal{P}$ .

*Optimality Conditions:* Since the objective function is concave and the feasible set is convex, the agent's optimal plan is characterized by the first-order conditions

$$(C_t^i)^{-\gamma} P_t = \delta E_t^{\mathcal{P}} \left[ (C_{t+1}^i)^{-\gamma} P_{t+1} \right] + \delta E_t^{\mathcal{P}} \left[ (C_{t+1}^i)^{-\gamma} D_{t+1} \right], \quad (8)$$

$$(C_t^i)^{-\gamma} = \delta(1+r_t)E_t^{\mathcal{P}} \left[ (C_{t+1}^i)^{-\gamma} \right]. \quad (9)$$

These conditions are standard except for the fact that the conditional expectations are taken with respect to the subjective probability measure  $\mathcal{P}$ .

### B. Asset Pricing Implications: Analytical Results

This section presents analytical results that explain why the asset pricing model with subjective beliefs can explain the asset pricing facts presented in Table I.

Before doing so, we briefly review the well-known result that, under RE, the model is at odds with these asset pricing facts. A routine calculation shows that the unique RE solution of the model is given by

$$P_t^{RE} = \frac{\delta a^{1-\gamma} \rho_\varepsilon}{1 - \delta a^{1-\gamma} \rho_\varepsilon} D_t, \quad (10)$$

where

$$\begin{aligned} \rho_\varepsilon &= E \left[ (\varepsilon_{t+1}^c)^{-\gamma} \varepsilon_{t+1}^d \right] \\ &= e^{\gamma(1+\gamma)\frac{\sigma_\varepsilon^2}{2}} e^{-\gamma\rho_{c,d}\sigma_c\sigma_d}. \end{aligned}$$

The PD ratio is then constant, return volatility equals approximately the volatility of dividend growth, and there is no (excess) return predictability, so the model misses facts 1–4 listed in Table I. This holds independent of the parameterization of the model. Furthermore, even for very high degrees of relative risk aversion, say  $\gamma = 80$ , the model implies a fairly small risk premium. This emerges because of the low correlation between the innovations to consumption growth and dividend growth in the data ( $\rho_{c,d} = 0.2$ ).<sup>11</sup> The model thus also misses fact 5 in Table I.

We now characterize the equilibrium outcome under learning. One may be tempted to argue that  $C_{t+j}^i$  can be substituted by  $C_{t+j}$  for  $j = 0, 1$  in the first-order conditions (8) and (9), simply because  $C_t^i = C_t$  holds in equilibrium for

<sup>11</sup> Under RE, the risk-free rate is given by  $1+r = (\delta a^{-\gamma} e^{\gamma(1+\gamma)\frac{\sigma_\varepsilon^2}{2}})^{-1}$  and the expected equity return equals  $E_t[(P_{t+1} + D_{t+1})/P_t] = (\delta a^{-\gamma} \rho_\varepsilon)^{-1}$ . For  $\rho_{c,d} = 0$ , therefore, there is no equity premium, independent of the value for  $\gamma$ .

all  $t$ .<sup>12</sup> However, outside of strict RE, we may have  $E_t^{\mathcal{P}}[C_{t+1}^i] \neq E_t^{\mathcal{P}}[C_{t+1}]$  even if in equilibrium  $C_t^i = C_t$  holds ex post.<sup>13</sup> To understand how this arises, consider the following simple example. Suppose agents know the aggregate process for  $D_t$  and  $Y_t$ . In this case,  $E_t^{\mathcal{P}}[C_{t+1}]$  is a function of only the exogenous variables  $(Y^t, D^t)$ . At the same time,  $E_t^{\mathcal{P}}[C_{t+1}^i]$  is generally also a function of price realizations, since, from the perspective of the agent, optimal future consumption demand depends on future prices and therefore also on today's prices whenever agents are learning about price behavior. As a result, in general,  $E_t^{\mathcal{P}}[C_{t+1}^i] \neq E_t^{\mathcal{P}}[C_{t+1}]$ , so that one cannot routinely substitute individual by aggregate consumption on the right-hand side of the agent's first-order conditions (8) and (9).

Nevertheless, if, in any given period  $t$ , the optimal plan for period  $t + 1$  from the viewpoint of the agent is such that  $(P_{t+1}(1 - S_{t+1}^i) - B_{t+1}^i)/(Y_t + D_t)$  is expected to be small according to the agent's expectations  $E_t^{\mathcal{P}}$ , then agents with beliefs  $\mathcal{P}$  realize in period  $t$  that  $C_{t+1}^i/C_t^i \approx C_{t+1}/C_t$  with very high  $\mathcal{P}$ -probability. This follows from the flow budget constraint for period  $t + 1$  and the fact that  $S_t^i = 1$ ,  $B_t^i = 0$ , and  $C_t^i = C_t$  in equilibrium in period  $t$ . One can then rely on the approximations

$$E_t^{\mathcal{P}} \left[ \left( \frac{C_{t+1}}{C_t} \right)^{-\gamma} (P_{t+1} + D_{t+1}) \right] \simeq E_t^{\mathcal{P}} \left[ \left( \frac{C_{t+1}^i}{C_t^i} \right)^{-\gamma} (P_{t+1} + D_{t+1}) \right], \quad (11)$$

$$E_t^{\mathcal{P}} \left[ \left( \frac{C_{t+1}}{C_t} \right)^{-\gamma} \right] \simeq E_t^{\mathcal{P}} \left[ \left( \frac{C_{t+1}^i}{C_t^i} \right)^{-\gamma} \right]. \quad (12)$$

The following assumption provides sufficient conditions for this to be the case:

**ASSUMPTION 1:** We assume that  $Y_t$  is sufficiently large, and that  $E_t^{\mathcal{P}} P_{t+1}/D_t < \overline{M}$  for some  $\overline{M} < \infty$ , such that, given finite asset bounds  $\underline{S}$ ,  $\overline{S}$ ,  $\underline{B}$ , and  $\overline{B}$ , the approximations (11) and (12) hold with sufficient accuracy in equilibrium.

Intuitively, for high enough income  $Y_t$ , the agent's asset trading decisions matter little for the agents' stochastic discount factor  $(\frac{C_{t+1}^i}{C_t^i})^{-\gamma}$ . This implies that, from the consumer's point of view at  $t$ , individual consumption growth in  $t + 1$  must be very close to aggregate consumption growth in  $t + 1$  in equilibrium.<sup>14</sup> The bound on subjective price expectations imposed in Assumption 1 is justified by the fact that the PD ratio will be bounded in equilibrium, so that the objective expectation  $E_t P_{t+1}/D_t$  will also be bounded.<sup>15</sup>

<sup>12</sup> The equality  $C_t^i = C_t$  follows from market clearing and the fact that all agents are identical.

<sup>13</sup> This is the case because the preferences and beliefs of agents are not assumed to be common knowledge, so that agents do not know that  $C_t^i = C_t$  must hold in equilibrium.

<sup>14</sup> Note that, independent from their tightness, the asset holding constraints never prevent agents from marginally trading or selling securities in any period  $t$  along the equilibrium path, where  $S_t^i = 1$  and  $B_t^i = 0$  holds for all  $t$ .

<sup>15</sup> To see this, note that  $P_{t+1}/D_{t+1} < \overline{PD}$  implies  $E_t[P_{t+1}]/D_t < a\overline{PD} < \infty$ , where  $a$  denotes the mean dividend growth rate.

Under Assumption 1, and if we plug the equilibrium condition  $C_t^i = C_t$  into the first-order conditions, the risk-free interest rate solves

$$1 = \delta(1 + r_t)E_t^P \left[ \left( \frac{C_{t+1}}{C_t} \right)^{-\gamma} \right]. \quad (13)$$

Furthermore, defining the subjective expectations of risk-adjusted stock price growth

$$\beta_t \equiv E_t^P \left( \left( \frac{C_{t+1}}{C_t} \right)^{-\gamma} \frac{P_{t+1}}{P_t} \right) \quad (14)$$

and the subjective expectations of risk-adjusted dividend growth

$$\beta_t^D \equiv E_t^P \left( \left( \frac{C_{t+1}}{C_t} \right)^{-\gamma} \frac{D_{t+1}}{D_t} \right),$$

the first-order condition for stocks (8) implies that the equilibrium stock price under subjective beliefs is given by

$$P_t = \frac{\delta \beta_t^D}{1 - \delta \beta_t} D_t, \quad (15)$$

provided that  $\beta_t < \delta^{-1}$ . The equilibrium stock price is thus increasing in both (subjective) expected risk-adjusted dividend growth and expected risk-adjusted price growth.

For the special case in which agents know the RE growth rates  $\beta_t = \beta_t^D = \alpha^{1-\gamma} \rho_\varepsilon$  for all  $t$ , equation (15) delivers the RE price outcome (10). Furthermore, when agents hold subjective beliefs about risk-adjusted dividend growth but objectively rational beliefs about risk-adjusted price growth, then  $\beta_t^D = \beta_t$  and (15) deliver the pricing implications derived in the Bayesian RE asset pricing literature, as reviewed in Section I.

To highlight the fact that the improved empirical performance of the present asset pricing model derives exclusively from subjective beliefs about risk-adjusted price growth, we entertain assumptions that are orthogonal to those made in the Bayesian RE literature. Specifically, we assume that agents know the true process for risk-adjusted dividend growth:

**ASSUMPTION 2:** *Agents know the process for risk-adjusted dividend growth, that is,  $\beta_t^D \equiv \alpha^{1-\gamma} \rho_\varepsilon$  for all  $t$ .*

Under this assumption, the asset pricing equation (15) simplifies to<sup>16</sup>

$$P_t = \frac{\delta \alpha^{1-\gamma} \rho_\varepsilon}{1 - \delta \beta_t} D_t. \quad (16)$$

<sup>16</sup> Some readers may be tempted to believe that entertaining subjective price beliefs while entertaining objective beliefs about the dividend process is inconsistent with individual rationality. Adam and Marcet (2014) show, however, that there exists no such contradiction as long as the preferences and beliefs of agents in the economy are not common knowledge.

*Stock Price Behavior under Learning:* We now derive a number of analytical results regarding the behavior of asset prices over time. We start with a general observation about the volatility of prices and then derive results about the behavior of prices over time for a general belief-updating scheme.

The asset pricing equation (16) implies that fluctuations in subjective price expectations can contribute to fluctuations in actual prices. As long as the correlation between  $\beta_t$  and the last dividend innovation  $\varepsilon_t^d$  is small (as occurs for the updating schemes for  $\beta_t$  that we consider in this paper), equation (16) implies

$$\text{var} \left( \ln \frac{P_t}{P_{t-1}} \right) \simeq \text{var} \left( \ln \frac{1 - \delta\beta_{t-1}}{1 - \delta\beta_t} \right) + \text{var} \left( \ln \frac{D_t}{D_{t-1}} \right). \quad (17)$$

The previous equation shows that even small fluctuations in subjective price growth expectations can significantly increase the variance of price growth, and thus the variance of stock price returns, if  $\beta_t$  fluctuates around values close to but below  $\delta^{-1}$ .

To determine the behavior of asset prices over time, one needs to take a stand on how the subjective price expectations  $\beta_t$  are updated over time. To improve our understanding of the empirical performance of the model and to illustrate that the results in our empirical application do not depend on the specific belief system considered, we now derive analytical results for a general nonlinear belief-updating scheme.

Given that  $\beta_t$  denotes the subjective one-step-ahead expectation of risk-adjusted stock price growth, it appears natural to assume that the measure  $\mathcal{P}$  implies that rational agents revise  $\beta_t$  upward (downward) if they under-predicted (overpredicted) the risk-adjusted stock price growth ex post. This prompts us to consider measures  $\mathcal{P}$  that imply updating rules of the form<sup>17</sup>

$$\Delta\beta_t = f_t \left( \left( \frac{C_{t-1}}{C_{t-2}} \right)^{-\gamma} \frac{P_{t-1}}{P_{t-2}} - \beta_{t-1}; \beta_{t-1} \right) \quad (18)$$

for given nonlinear updating functions  $f_t: R^2 \rightarrow R$  with the properties

$$f_t(0; \beta) = 0 \quad (19)$$

$$f_t(\cdot; \beta) \text{ increasing} \quad (20)$$

$$0 < \beta + f_t(x; \beta) < \beta^U \quad (21)$$

for all  $(t, x)$ ,  $\beta \in (0, \beta^U)$ , and some constant  $\beta^U \in (\alpha^{1-\gamma}\rho_\varepsilon, \delta^{-1})$ . Properties (19) and (20) imply that  $\beta_t$  is adjusted in the same direction as the last prediction

<sup>17</sup>Note that  $\beta_t$  is determined from observations up to period  $t - 1$  only. This simplifies the analysis and avoids simultaneity of price and forecast determination. This lag in the information is common in the learning literature. Difficulties emerging with simultaneous information sets in models of learning are discussed in Adam (2003).

error, where the strength of the adjustment may depend on the current level of beliefs, as well as on the calendar time (e.g., on the number of observations available to date). Property (21) is needed to guarantee that positive equilibrium prices solving (16) always exist.

In Section III.C, we provide an explicit system of beliefs  $\mathcal{P}$  in which agents optimally update beliefs according to a special case of equation (18). Updating rule (18) is more general and nests a range of learning schemes considered in the literature on adaptive learning, for example, least-squares learning and the switching-gains learning schemes used by Marcet and Nicolini (2003).

To derive the equilibrium behavior of price expectations and price realizations over time, we first use (16) to determine realized price growth

$$\frac{P_t}{P_{t-1}} = \left( \alpha + \frac{\alpha \delta \Delta \beta_t}{1 - \delta \beta_t} \right) \varepsilon_t^d. \quad (22)$$

Combining the previous equation with the belief-updating rule (18), one obtains

$$\Delta \beta_{t+1} = f_{t+1} \left( T(\beta_t, \Delta \beta_t) (\varepsilon_t^e)^{-\gamma} \varepsilon_t^d - \beta_t; \beta_t \right), \quad (23)$$

where

$$T(\beta, \Delta \beta) \equiv \alpha^{1-\gamma} + \frac{\alpha^{1-\gamma} \delta \Delta \beta}{1 - \delta \beta}.$$

Given initial conditions  $(Y_0, D_0, P_{-1})$  and initial expectations  $\beta_0$ , equation (23) completely characterizes the equilibrium evolution of the subjective price expectations  $\beta_t$  over time. Given that there is a one-to-one relationship between  $\beta_t$  and the PD ratio (see equation (16)), the previous equation also characterizes the evolution of the equilibrium PD ratio under learning. High- (low)-price growth expectations are thereby associated with high (low) values for the equilibrium PD ratio.

The properties of the second-order difference equation (23) can be illustrated in a two-dimensional phase diagram for the dynamics of  $(\beta_t, \beta_{t-1})$ , which is shown in Figure 2 for the case in which the shocks  $(\varepsilon_t^e)^{-\gamma} \varepsilon_t^d$  assume their unconditional mean value  $\rho_e$ .<sup>18</sup> The effects of different shock realizations for the dynamics are discussed separately below.

The arrows in Figure 2 indicate the direction in which the vector  $(\beta_t, \beta_{t-1})$  evolves over time according to equation (23), and the solid lines indicate the boundaries of these areas.<sup>19</sup> Since we have a difference equation rather than a differential equation, we cannot plot the evolution of expectations exactly because the difference equation gives rise to discrete jumps in the vector  $(\beta_t, \beta_{t-1})$  over time. Yet, if agents update beliefs only relatively weakly in response to forecast errors, as is the case for our estimated model discussed below, then for some areas in the figure, these jumps will be correspondingly small, as we now explain.

<sup>18</sup> Appendix B explains the construction of the phase diagram in detail.

<sup>19</sup> The vertical solid line close to  $\delta^{-1}$  is meant to illustrate the restriction  $\beta < \delta^{-1}$ .



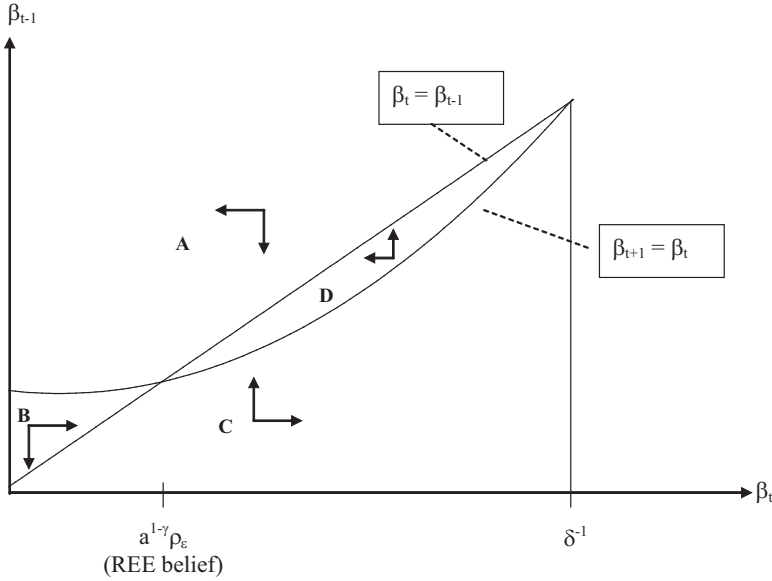


Figure 2. Phase diagram illustrating momentum and mean-reversion.

Consider, for example, region A in the diagram. In this area,  $\beta_t < \beta_{t-1}$  and  $\beta_t$  keep decreasing, which shows that there is momentum in price changes. This holds true even if  $\beta_t$  is already at or below its fundamental value  $a^{1-\gamma} \rho_\varepsilon$ . Provided the updating gain is small, beliefs in region A will slowly move above the 45° line in the direction of the lower left corner of the graph. Yet, once they enter area B,  $\beta_t$  starts to increase, so that, in the next period, beliefs will discretely jump into area C. In region C, we have  $\beta_t > \beta_{t-1}$  and  $\beta_t$  continues to increase, so that beliefs display upward momentum. This manifests in an upward and rightward change in beliefs over time, until they reach area D. There, beliefs  $\beta_t$  start to decrease, so that ultimately discretely jump back into area A, and thereby display mean reversion. The elliptic movements of beliefs around  $a^{1-\gamma} \rho_\varepsilon$  imply that expectations (and thus the PD ratio) are likely to oscillate in sustained and persistent swings around the RE value.

The effect of the stochastic disturbances  $(\varepsilon_t^c)^{-\gamma} \varepsilon_t^d$  is to shift the curve labeled as “ $\beta_{t+1} = \beta_t$ ” in Figure 2. Specifically, for realizations  $(\varepsilon_t^c)^{-\gamma} \varepsilon_t^d > \rho_\varepsilon$ , this curve is shifted upward. As a result, beliefs are more likely to increase, which is the case for all points below this curve. Conversely, for  $(\varepsilon_t^c)^{-\gamma} \varepsilon_t^d < \rho_\varepsilon$ , this curve shifts downward, making it more likely that beliefs decrease from the current period to the next.

The previous results show that learning causes beliefs and the PD ratio to stochastically oscillate around its RE value. Such behavior will be key in explaining the observed volatility and serial correlation of the PD ratio (i.e., facts 1 and 2 in Table I). Also, from the discussion around equation (17), it should be clear that such behavior makes stock returns more volatile than

dividend growth, which contributes to replicating fact 3. As discussed in Cochrane (2005), a serially correlated and mean-reverting PD ratio gives rise to excess return predictability, so it contributes to matching fact 4.

The momentum of changes in beliefs around the RE value of beliefs, as well as the overall mean-reverting behavior, are formally captured in the following results:<sup>20</sup>

*Momentum.* If  $\Delta\beta_t > 0$  and

$$\beta_t \leq a^{1-\gamma} (\varepsilon_t^c)^{-\gamma} \varepsilon_t^d, \quad (24)$$

then  $\Delta\beta_{t+1} > 0$ . This also holds if all inequalities are reversed.

Therefore, up to a linear approximation of the updating function  $f$ ,

$$E_{t-1}[\Delta\beta_{t+1}] > 0,$$

whenever  $\Delta\beta_t > 0$  and  $\beta_t \leq a^{1-\gamma} \rho_\varepsilon$ . Beliefs thus have a tendency to increase (decrease) further following an initial increase (decrease) whenever beliefs are at or below (above) the RE value.

The following result shows formally that stock prices would eventually return to their (deterministic) RE value in the absence of further disturbances and that such reverting behavior occurs monotonically.<sup>21</sup>

*Mean Reversion.* Consider an arbitrary initial belief  $\beta_t \in (0, \beta^U)$ . In the absence of further disturbances ( $\varepsilon_{t+j}^d = \varepsilon_{t+j}^c = 0$  for all  $j \geq 0$ ),

$$\limsup_{t \rightarrow \infty} \beta_t \geq a^{1-\gamma} \geq \liminf_{t \rightarrow \infty} \beta_t.$$

Furthermore, if  $\beta_t > a^{1-\gamma}$ , there is a period  $t' \geq t$  such that  $\beta_t$  is nondecreasing between  $t$  and  $t'$  and nonincreasing between  $t'$  and  $t''$ , in which  $t''$  is the first period where  $\beta_{t''}$  is arbitrarily close to  $a^{1-\gamma}$ . The results are symmetric for  $\beta_t < a^{1-\gamma}$ .

The previous result implies that, absent any shocks,  $\beta_t$  cannot stay away from the RE value forever. Beliefs either converge to the deterministic RE value (when  $\limsup = \liminf$ ) or fluctuate around it forever (when  $\limsup > \liminf$ ). Any initial deviation, however, is eventually eliminated with the reversion process being monotonic. This result also implies that an upper bound on price beliefs cannot be an absorbing point: if beliefs  $\beta_t$  go up and they get close to the upper bound  $\beta^U$ , they will eventually bounce off this upper bound and return toward the RE value.

Summing up, the previous results show that, for a general set of belief updating rules, stock prices and beliefs fluctuate around their RE values in a way that helps qualitatively account for facts 1–4 listed in Table I.

<sup>20</sup> The momentum result follows from the fact that condition (24) implies that the first argument in the  $f$  function on the right-hand side of equation (23) is positive (negative if the inequalities are reversed).

<sup>21</sup> See Appendix C for the proof under an additional technical assumption.

### C. Optimal Belief Updating: Constant-Gain Learning

We now introduce a fully specified probability measure  $\mathcal{P}$  and derive the optimal belief-updating equation it implies. We employ this belief-updating equation in our empirical work in Section IV. Below, we show in which sense this system of beliefs represents a small deviation from RE.

In line with Assumption 2, we consider agents who hold RE about the dividend and aggregate consumption processes. At the same time, we allow for subjective beliefs about risk-adjusted stock price growth by allowing agents to entertain the possibility that risk-adjusted price growth may contain a small and persistent time-varying component. This is motivated by the observation that, in the data, there are periods in which the PD ratio increases persistently, as well as periods in which the PD ratio decreases persistently (see Figure 1). In an environment with unpredictable innovations to dividend growth, this implies the existence of persistent and time-varying components in stock price growth. For this reason, we consider agents who think that the process for risk-adjusted stock price growth is the sum of a persistent component  $b_t$  and a transitory component  $\varepsilon_t$ ,

$$\begin{aligned} \left( \frac{C_t}{C_{t-1}} \right)^{-\gamma} \frac{P_t}{P_{t-1}} &= b_t + \varepsilon_t \\ b_t &= b_{t-1} + \xi_t, \end{aligned} \tag{25}$$

for  $\varepsilon_t \sim iiN(0, \sigma_\varepsilon^2)$  and  $\xi_t \sim iiN(0, \sigma_\xi^2)$  independent of each other and also jointly i.i.d. with  $\varepsilon_t^d$  and  $\varepsilon_t^c$ .<sup>22</sup> The latter implies  $E[(\varepsilon_t, \xi_t) | I_{t-1}] = 0$ , where  $I_{t-1}$  includes all the variables in the agents' information set at  $t - 1$ , including all prices, endowments, and dividends dated  $t - 1$  or earlier.

The previous setup encompasses RE equilibrium beliefs as a special case. In particular, when agents believe  $\sigma_\xi^2 = 0$  and assign probability 1 to  $b_0 = \alpha^{1-\gamma} \rho_\varepsilon$ , we have that  $\beta_t = \alpha^{1-\gamma} \rho_\varepsilon$  for all  $t \geq 0$  and prices are as given by RE equilibrium prices in all periods.

In what follows we allow for a nonzero variance  $\sigma_\xi^2$ , that is, for the presence of a persistent time-varying component in price growth. The setup then gives rise to a learning problem because agents observe the realizations of risk-adjusted price growth, but not the persistent and transitory components separately. The learning problem consists of optimally filtering out the persistent component of price growth  $b_t$ . Assuming that agents' prior beliefs  $b_0$  are centered at the RE value and given by

$$b_0 \sim N(\alpha^{1-\gamma} \rho_\varepsilon, \sigma_0^2),$$

<sup>22</sup> Notice that we use the notation  $C_t = Y_t + D_t$ , so that equation (25) contains only payoff-relevant variables that are beyond the agent's control.

and setting  $\sigma_0^2$  equal to the steady-state Kalman filter uncertainty about  $b_t$ , which is given by

$$\sigma_0^2 = \frac{-\sigma_\xi^2 + \sqrt{(\sigma_\xi^2)^2 + 4\sigma_\xi^2\sigma_\varepsilon^2}}{2},$$

agents' posterior beliefs at any time  $t$  are given by

$$b_t \sim N(\beta_t, \sigma_0).$$

Optimal updating then implies that  $\beta_t$ , defined in equation (14), recursively evolves according to

$$\beta_t = \beta_{t-1} + \frac{1}{\alpha} \left( \left( \frac{C_{t-1}}{C_{t-2}} \right)^{-\gamma} \frac{P_{t-1}}{P_{t-2}} - \beta_{t-1} \right). \quad (26)$$

The optimal (Kalman) gain is given by  $1/\alpha = (\sigma_0^2 + \sigma_\xi^2)/(\sigma_0^2 + \sigma_\xi^2 + \sigma_\varepsilon^2)$ , which captures the strength with which agents optimally update their posteriors in response to surprises.<sup>23</sup>

These beliefs constitute a small deviation from RE beliefs in the limiting case with vanishing innovations to the random walk process ( $\sigma_\xi^2 \rightarrow 0$ ). Agents' prior uncertainty then vanishes ( $\sigma_0^2 \rightarrow 0$ ), and the optimal gain converges to zero ( $1/\alpha \rightarrow 0$ ). As a result,  $\beta_t \rightarrow a^{1-\gamma} \rho_\varepsilon$  in distribution for all  $t$ , so that one recovers the RE equilibrium value for risk-adjusted price growth expectations. This shows that, for any *given distribution* of asset prices, agents' beliefs are close to RE beliefs whenever the gain parameter ( $1/\alpha$ ) is sufficiently small. We show below that this continues to be true when using the *equilibrium distribution* of asset prices generated by sufficiently small gain parameters.

For our empirical application, we need to modify the updating equation (26) slightly to guarantee that the bound  $\beta_t < \beta^U$  holds for all periods and equilibrium prices always exist. The exact way in which this bound is imposed matters little for our empirical result because the moments we compute do not change much as long as  $\beta_t$  is rarely close to  $\beta^U$  over the sample length considered. To impose this bound, we consider in our empirical application a concave, increasing, and differentiable function  $w: R_+ \rightarrow (0, \beta^U)$  and modify the belief-updating equation (26) to<sup>24</sup>

$$\beta_t = w \left( \beta_{t-1} + \frac{1}{\alpha} \left[ \left( \frac{C_{t-1}}{C_{t-2}} \right)^{-\gamma} \frac{P_{t-1}}{P_{t-2}} - \beta_{t-1} \right] \right), \quad (27)$$

<sup>23</sup> In line with equation (18), we incorporate information with a lag so as to eliminate the simultaneity between prices and price growth expectations. The lag in the updating equation could be justified by a specific information structure where agents observe some of the lagged transitory shocks to risk-adjusted stock price growth.

<sup>24</sup> The exact functional form for  $w$  that we use in the estimation is provided in Appendix E.

where

$$w(x) = x \text{ if } x \in (0, \beta^L)$$

for some  $\beta^L \in (\alpha^{1-\gamma} \rho_\varepsilon, \beta^U)$ . Beliefs thus continue to evolve according to (26) as long as they are below the threshold  $\beta^L$ , whereas, for higher beliefs, we have that  $w(x) \leq x$ . The modified algorithm (27) satisfies the constraint (21) and can be interpreted as an approximate implementation of a Bayesian updating scheme where agents have a truncated prior that puts probability zero on  $b_t > \beta^U$ .<sup>25</sup>

We now show that, for a small value of the gain ( $1/\alpha$ ), agents' beliefs are close to RE beliefs when using the equilibrium distribution of prices generated by these beliefs. More precisely, the setup gives rise to a stationary and ergodic equilibrium outcome in which expectations about risk-adjusted stock price growth have a distribution that is increasingly centered at the RE value  $\alpha^{1-\gamma} \rho_\varepsilon$  as the gain parameter becomes vanishingly small. From equation (16), it then follows that actual equilibrium prices also become increasingly concentrated at their RE value, so that the difference between beliefs and outcomes becomes vanishingly small as  $1/\alpha \rightarrow 0$ .

*Stationarity, Ergodicity, and Small Deviations from RE.* Suppose agents' posterior beliefs evolve according to equation (27) and equilibrium prices are determined according to equation (16). Then,  $\beta_t$  is geometrically ergodic for sufficiently large  $\alpha$ . Furthermore, as  $1/\alpha \rightarrow 0$ , we have  $E[\beta_t] \rightarrow \alpha^{1-\gamma} \rho_\varepsilon$  and  $\text{VAR}(\beta_t) \rightarrow 0$ .

The proof is based on results from Duffie and Singleton (1993) and contained in Appendix D. Geometric ergodicity implies the existence of a unique stationary distribution for  $\beta_t$  that is ergodic and that is reached from any initial condition. Geometric ergodicity is required for estimation by MSM.

In Section V, we further explore the connection between agents' beliefs and model outcomes, using the estimated models from the subsequent section.

#### IV. Quantitative Model Performance

This section evaluates the quantitative performance of the asset pricing model with subjective price beliefs and shows that it can robustly replicate facts 1–4 listed in Table I. We formally estimate and test the model using the Method of Simulated Moments (MSM). This approach to structural estimation

<sup>25</sup> The issue of bounding beliefs so as to ensure that expected utility remains finite arises in many applications of both Bayesian and adaptive learning to asset prices. The literature typically deals with this issue by using a projection facility, assuming that agents simply *ignore* observations that would imply updating beliefs beyond the required bound. See Timmermann (1993, 1996), Marcet and Sargent (1989), or Evans and Honkapohja (2001). This approach has two problems. First, it does not arise from Bayesian updating. Second, it introduces a discontinuity into the simulated moments and creates difficulties for our MSM estimation in Section IV, prompting us to pursue the differentiable approach to bounding beliefs described above.

and testing helps us focus on the ability of the model to explain the specific moments of the data described in Table I.<sup>26</sup>

We first evaluate the model's ability to explain the individual moments, which is the focus of much of the literature on matching stock price volatility. We find that the model can explain the individual moments well. Using  $t$ -statistics based on formal asymptotic distribution, we find that, in some versions of the model, all  $t$ -statistics are at or below two in absolute value, even with a moderate relative risk aversion of  $\gamma = 5$ . Moreover, with this degree of risk aversion, the model can explain up to 50% of the equity premium, which is much higher than under RE.

We next turn to the more demanding task of testing whether all the moments are accepted jointly by computing  $\chi^2$  test statistics. Due to their stringency, such test statistics are rarely reported in the consumption-based asset pricing literature. A notable exception is Bansal, Kiku, and Yaron (2013), who test the overidentifying restrictions of a long-run risk model. In contrast to our approach, they test equilibrium conditions instead of matching statistics. Also, they use a diagonal weighting matrix instead of the optimal weighting matrix in the objective function (29) introduced below.

We find that, with a relative risk aversion of  $\gamma = 5$ , the model fails to pass an overall goodness of fit as long as one includes the equity premium. However, the test reaches a moderate  $p$ -value of 2.5% when we exclude the risk-free rate from the set of moments to be matched, confirming that it is the equity premium that poses a quantitative challenge to the model.<sup>27</sup> With a relative risk aversion of  $\gamma = 3$ , the  $p$ -value increases even further to 7.1% when we again exclude the risk-free rate.

Finally, we allow for a very high risk aversion coefficient. Specifically, we set  $\gamma = 80$ , which is the steady-state value of relative risk aversion used in Campbell and Cochrane (1999).<sup>28</sup> The model then replicates all moments in Table I, including the risk premium. In particular, the model generates a quarterly equity premium of 2.0%, slightly below the 2.1% per quarter observed in U.S. data, while still replicating all other asset pricing moments.

Section IV.A explains the MSM approach for estimating the model and the formal statistical test for evaluating the goodness of fit. Section IV.B reports on the estimation and test outcomes.

<sup>26</sup> A popular alternative approach in the asset pricing literature is to test whether agents' first-order conditions hold in the data. Hansen and Singleton (1982) pioneered this approach for RE models, and Bossaerts (2004) provides an approach that can be applied to models of learning. We pursue the MSM estimation approach here because it naturally provides additional information on how the formal test for goodness of fit relates to the model's ability to match the moments of interest. The results are then easily interpretable, as they point out which parts of the model fit well and which parts do not, thus providing intuition about possible avenues for improving the model fit.

<sup>27</sup> The literature suggests a number of other model ingredients that, once added, would generate a higher equity premium. See, for example, ambiguity aversion in Collard et al. (2011), initially pessimistic expectations in Cogley and Sargent (2008), or habits in consumption preferences.

<sup>28</sup> This value is reported on page 244 in their paper.

### A. MSM Estimation and Statistical Test

This section outlines the MSM approach and the formal test for evaluating the fit of the model. This is a simple adaptation of standard MSM to include matching of statistics that are functions of simple moments by using the delta method (see Appendix F for details).

For a given value of the coefficient of relative risk aversion, there are four free parameters left in the model, namely, the discount factor  $\delta$ , the gain parameter  $1/\alpha$ , and the mean and standard deviation of dividend growth, denoted by  $a$  and  $\sigma_{\Delta D}$ , respectively. We summarize these parameters in the vector

$$\theta \equiv \left( \delta, 1/\alpha, a, \sigma_{\Delta D} \right).$$

These 4 parameters will be chosen so as to match some or all of the 10 sample moments in Table I.<sup>29</sup>

$$\left( \widehat{E}_{r^s}, \widehat{E}_{PD}, \widehat{\sigma}_{r^s}, \widehat{\sigma}_{PD}, \widehat{\rho}_{PD,-1}, \widehat{c}_2^5, \widehat{R}_5^2, \widehat{E}_{r^b}, \widehat{E}_{\Delta D}, \widehat{\sigma}_{\Delta D} \right). \quad (28)$$

Let  $\widehat{S}_N \in R^s$  denote the subset of sample moments in (28) that will be matched in the estimation, with  $N$  denoting the sample size and  $s \leq 10$ .<sup>30</sup> Furthermore, let  $\widetilde{S}(\theta)$  denote the moments implied by the model for some parameter value  $\theta$ . The MSM parameter estimate  $\widehat{\theta}_N$  is defined as

$$\widehat{\theta}_N \equiv \arg \min_{\theta} [\widehat{S}_N - \widetilde{S}(\theta)]' \widehat{\Sigma}_{S,N}^{-1} [\widehat{S}_N - \widetilde{S}(\theta)], \quad (29)$$

where  $\widehat{\Sigma}_{S,N}$  is an estimate of the variance-covariance matrix of the sample moments  $\widehat{S}_N$ . The MSM estimate  $\widehat{\theta}_N$  chooses the model parameter such that the model moments  $\widetilde{S}(\theta)$  fit the observed moments  $\widehat{S}_N$  as closely as possible in terms of a quadratic form with weighting matrix  $\widehat{\Sigma}_{S,N}^{-1}$ . We estimate  $\widehat{\Sigma}_{S,N}$  from the data in the standard way. Adapting standard results from MSM, one can prove that, for a given list of moments included in  $\widehat{S}_N$ , the estimate  $\widehat{\theta}_N$  is consistent and is the best estimate among those obtained with different weighting matrices.

The MSM estimation approach also provides an overall test of the model. Under the null hypothesis that the model is correct, we have

$$\widehat{W}_N \equiv N [\widehat{S}_N - \widetilde{S}(\widehat{\theta}_N)]' \widehat{\Sigma}_{S,N}^{-1} [\widehat{S}_N - \widetilde{S}(\widehat{\theta}_N)] \rightarrow \chi_{s-4}^2 \text{ as } N \rightarrow \infty, \quad (30)$$

where convergence is in distribution. Furthermore, we obtain a proper asymptotic distribution for each element of the deviations  $\widehat{S}_N - \widetilde{S}(\widehat{\theta}_N)$ , so that we

<sup>29</sup> Many elements listed in (28) are not sample moments, but they are nonlinear functions of sample moments. For example, the  $R^2$  coefficient is a function of sample moments. This means we have to use the delta method to adapt standard MSM (see Appendix F). It would be more precise to refer to the elements in (28) as “sample statistics,” as we do in Appendix F. For simplicity, we avoid this terminology in the main text.

<sup>30</sup> As discussed before, we exclude the risk premium from some estimations; in those cases,  $s < 10$ .



**Table II**  
**Estimation Outcome for  $\gamma = 5$**

This table reports data moments, moments from the estimated model, parameter estimates, and test statistics. All variables are as defined in Table I.

	U.S. Data		Estimated Model ( $c_2^5$ Not Included)		Estimated Model ( $c_2^5, E_{r^s}$ Not Included)	
	Data Moment $\hat{S}_{N,i}$	Std. Dev. $\hat{\sigma}_{\hat{S}_i}$	Model Moment $\tilde{S}_i(\hat{\theta})$	$t$ -Stat.	Model Moment $\tilde{S}_i(\hat{\theta})$	$t$ -Stat.
Quarterly mean stock return $E_{r^s}$	2.25	0.34	1.27	2.70	1.49	2.06
Quarterly mean bond return $E_{r^b}$	0.15	0.19	0.39	-1.27	0.49	-1.78
Mean PD ratio $E_{PD}$	123.91	21.36	122.50	0.07	119.05	0.23
Std. dev. stock return $\sigma_{r^s}$	11.44	2.71	10.85	0.22	11.60	-0.06
Std. dev. PD ratio $\sigma_{PD}$	62.43	17.60	67.55	-0.29	69.59	-0.41
Autocorrel. PD ratio $\rho_{PD,-1}$	0.97	0.01	0.95	0.62	0.95	0.84
Excess return reg. coefficient $c_2^5$	-0.0041	0.0014	-0.0066	1.79	-0.0067	1.90
$R^2$ of excess return regression $R_5^2$	0.2102	0.0825	0.2132	-0.04	0.1995	0.13
Mean dividend growth $E_{\Delta D/D}$	0.41	0.17	0.00	2.79	0.10	1.82
Std. dev. dividend growth $\sigma_{\Delta D/D}$	2.88	0.82	2.37	0.61	2.45	0.52
Discount factor $\hat{\delta}_N$			0.9959		1.0000	
Gain coefficient $1/\hat{\omega}_N$			0.0073		0.0076	
Test statistic $\hat{W}_N$			82.6		62.6	
$p$ -value of $\hat{W}_N$			0.0%		0.0%	

can build  $t$ -statistics that indicate which moments are better matched in the estimation.

In our application, we find a nearly singular  $\hat{\Sigma}_{S,N}$ . As shown in Appendix F, asymptotic results require this matrix to be invertible. The near-singularity indicates that one statistic is nearly redundant (i.e., carries practically no additional information). Appendix F describes a procedure for selecting the redundant statistic; it suggests that we drop the coefficient from the five-year-ahead excess return regression  $\hat{c}_2^5$  from the estimation. In the empirical section below, the value of the regression coefficient implied by the estimated model is always such that the  $t$ -statistic for this moment remains below 2. This is the case even though information about  $\hat{c}_2^5$  has not been used in the estimation.

**B. Estimation Results**

Table II reports estimation outcomes when assuming  $\gamma = 5$ . The second and third columns in the table report the asset pricing moments from the data and the estimated standard deviation for each of these moments, respectively. Columns 4 and 5 then report the model moments and  $t$ -statistics, respectively,

when estimating the model using all asset pricing moments (except for  $c_2^5$ , which has been excluded for reasons explained in the previous section). All estimations impose the restriction  $\delta \leq 1$ .

The estimated model reported in columns 4 and 5 of Table II quantitatively replicates the volatility of stock returns ( $\sigma_{r^s}$ ), the large volatility and high persistence of the PD ratio ( $\sigma_{PD}$ ,  $\rho_{PD-1}$ ), as well as the excess return predictability ( $c_5^2$ ,  $R_5^2$ ). This is a remarkable outcome given the assumed time-separable preference structure. The model has some difficulty in replicating the mean stock return and dividend growth, but  $t$ -statistics for all other moments have an absolute value well below two, and more than half of the  $t$ -statistics are below one.

The last two columns in Table II report the estimation outcome when dropping the mean stock return  $E_{r^s}$  from the estimation and restricting  $\delta$  to one, which tends to improve the ability of the model to match individual moments. All  $t$ -statistics are then close to or below two, including the  $t$ -statistics for the mean stock return and for  $c_2^5$  that have not been used in the estimation, and the majority of the  $t$ -statistics are below one. This estimation outcome shows that the subjective beliefs model successfully matches individual moments with a relatively low degree of risk aversion. The model also delivers an equity premium of 1% per quarter, nearly half of the value observed in U.S. data (2.1% per quarter).

The measure for the overall goodness of fit  $\widehat{W}_N$  and its  $p$ -value are reported in the last two rows of Table II. The statistic is computed using all moments that are included in the estimation. The reported values of  $\widehat{W}_N$  are off the chart of the  $\chi^2$  distribution, implying that the overall fit of the model is rejected even if all moments are matched individually.<sup>31</sup> This indicates that some of the joint deviations observed in the data are unlikely to happen given the observed second moments. It also shows that the overall goodness of fit test is considerably more stringent.

To show that the equity premium is indeed the source of the difficulty for passing the overall test, columns 4 and 5 in Table III report results obtained when we repeat the estimation excluding the risk-free rate  $E_{r^b}$  instead of the stock returns  $E_{r^s}$  from the estimation. The estimation imposes the constraint  $\widehat{\delta}_N \leq 1$ , since most economists believe that values above one are unacceptable. This constraint turns out to be binding. The  $t$ -statistics for the individual moments included in the estimation are quite low, but the model fails to replicate the low value for the bond return  $E_{r^b}$ , which has not been used in the estimation. Despite larger  $t$ -statistics, the model now comfortably passes the overall goodness of fit test at the 1% level, as the  $p$ -value for the reported  $\widehat{W}_N = 12.87$  statistic is 2.5%. The last two columns in Table III repeat the estimation when

<sup>31</sup> The  $\chi^2$  distribution has five degrees of freedom for the estimations in Table II, where the last two columns drop a moment but also fix  $\delta = 1$ . For the estimation in Table III, we exclude  $c_2^5$  and  $E_{r^b}$  from the estimation, but the constraint  $\widehat{\delta} \leq 1$  is either binding or imposed, so that we continue to have five degrees of freedom. Similarly, we have five degrees of freedom for the estimation in Table IV.

**Table III**  
**Estimation Outcome for  $\gamma = 5$  and  $\gamma = 3$**

This table reports data moments, moments from the estimated model, parameter estimates, and test statistics. All variables are as defined in Table I.

	U.S. Data	Estimated Model $\gamma = 5$ ( $c_2^5, E_{r,b}$ Not Included)		Estimated Model $\gamma = 3$ ( $c_2^5, E_{r,b}$ Not Included)	
	Data Moment $\widehat{S}_{N,i}$	Model Moment $\widetilde{S}_i(\widehat{\theta})$	$t$ -Stat.	Model Moment $\widetilde{S}_i(\widehat{\theta})$	$t$ -Stat.
Quarterly mean stock return $E_{r^s}$	2.25	1.32	2.50	1.51	2.00
Quarterly mean bond return $E_{r^b}$	0.15	1.09	-4.90	1.30	-5.98
Mean PD ratio $E_{PD}$	123.91	109.66	0.69	111.28	0.58
Std. dev. stock return $\sigma_{r^s}$	11.44	5.34	2.25	5.10	2.33
Std. dev. PD ratio $\sigma_{PD}$	62.43	40.09	1.33	39.11	1.31
Autocorrel. PD ratio $\rho_{PD,-1}$	0.97	0.96	0.30	0.96	0.23
Excess return reg. coefficient $c_5^2$	-0.0041	-0.0050	0.64	-0.0050	0.60
$R^2$ of excess return regression $R_5^2$	0.2102	0.2282	-0.22	0.2302	-0.24
Mean dividend growth $E_{\Delta D/D}$	0.41	0.22	1.14	0.43	-0.09
Std. dev. dividend growth $\sigma_{\Delta D/D}$	2.88	1.28	1.95	1.23	2.00
Discount factor $\widehat{\delta}_N$		1.0000		1.0000	
Gain coefficient $1/\widehat{\alpha}_N$		0.0072		0.0071	
Test statistic $\widehat{W}_N$		12.87		11.07	
$p$ -value of $\widehat{W}_N$		2.5%		7.1%	

imposing  $\gamma = 3$  and  $\widehat{\delta}_N = 1$ . The performance in terms of matching the moments is then very similar with  $\gamma = 5$ , but the  $p$ -value of the  $\widehat{W}_N$  statistic increases to 7.1%.

Figure 3 shows realizations of the time-series outcomes for the PD ratio generated from simulating the estimated model from Table III with  $\gamma = 5$ , for the same number of quarters as the number of observations in our data sample. The simulated time series displays price booms and busts, similar to those displayed in Figure 1 for the actual data, so that the model also passes an informal “eyeball test.”

The estimated gain coefficients in Tables II and III are fairly small. The estimate in Table III implies that agents’ risk-adjusted return expectations respond only 0.7% in the direction of the last observed forecast error, suggesting that the system of price beliefs in our model does indeed represent only a small deviation from RE beliefs. Under strict RE, the reaction to forecast errors is zero, but the model then provides a very bad match with the data: it counterfactually implies  $\sigma_{r^s} \approx \sigma_{\Delta D/D}$ ,  $\sigma_{PD} = 0$ , and  $R_5^2 = 0$ .

To further examine what it takes to match the risk premium and to more carefully compare our results with the performance of other models in the literature, we now assume a high degree of risk aversion of  $\gamma = 80$ , in line with the steady-state degree of risk aversion assumed in Campbell and Cochrane (1999). Furthermore, we use all asset pricing moments listed in equation

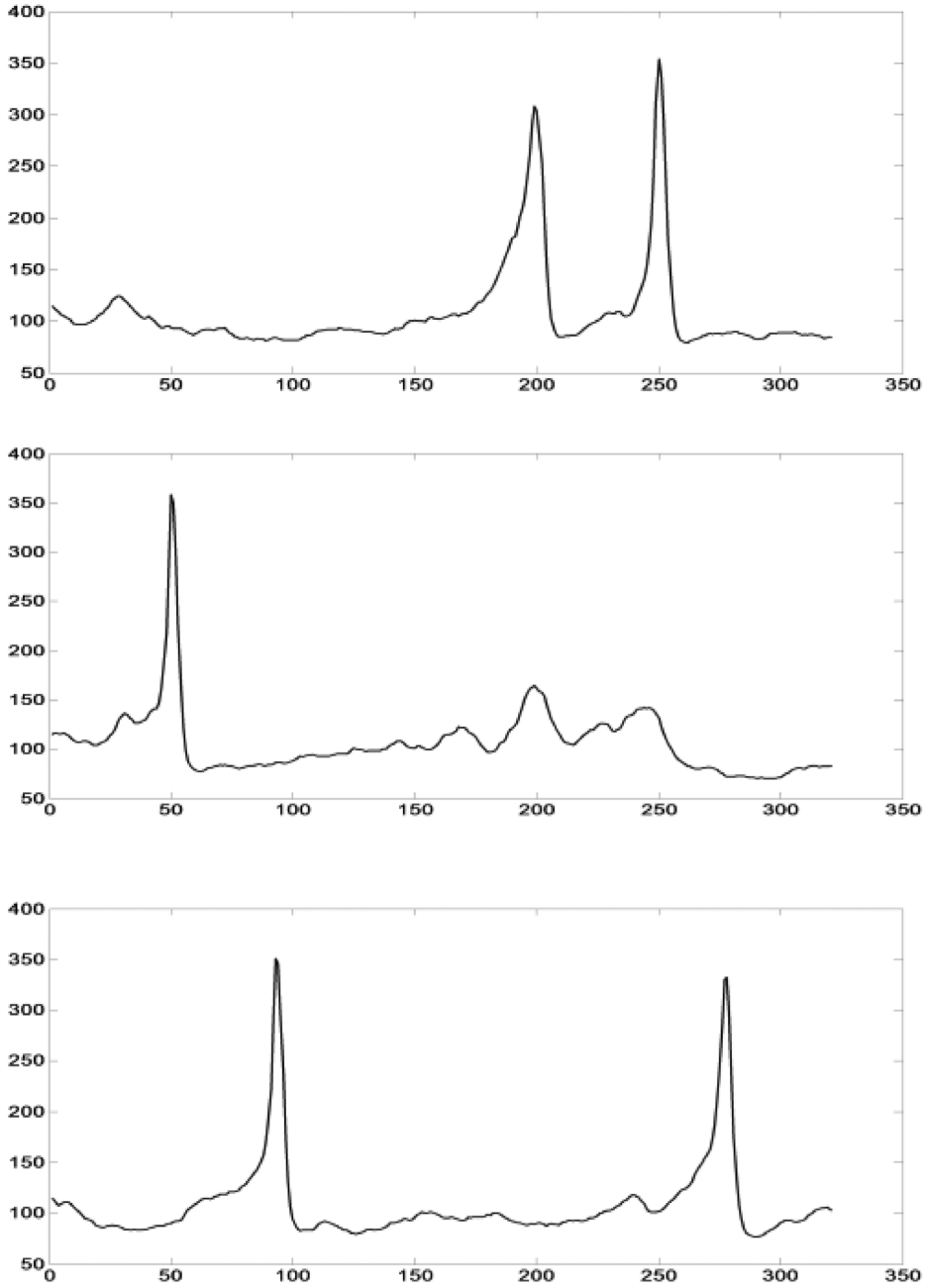


Figure 3. Simulated PD ratio, estimated model from Table III ( $\gamma = 5$ ).

**Table IV**  
**Estimation Outcome for  $\gamma = 80$**

This table reports data moments, moments from the estimated model, parameter estimates, and test statistics. All variables are as defined in Table I.

	U.S. Data	Estimated Model ( $c_2^5$ Not Included)	
	Data Moment $\widehat{S}_{N,i}$	Model Moment $\widehat{S}_i(\theta)$	$t$ -Stat.
Quarterly mean stock return $E_{r^s}$	2.25	2.11	0.40
Quarterly mean bond return $E_{r^b}$	0.15	0.11	0.21
Mean PD ratio $E_{PD}$	123.91	115.75	0.38
Std. dev. stock return $\sigma_{r^s}$	11.44	16.31	-1.80
Std. dev. PD ratio $\sigma_{PD}$	62.43	71.15	-0.50
Autocorrel. PD ratio $\rho_{PD,-1}$	0.97	0.95	1.13
Excess return reg. coefficient $c_5^2$	-0.0041	-0.0061	1.39
$R^2$ of excess return regression $R_5^2$	0.2102	0.2523	-0.51
Mean dividend growth $E_{\Delta D/D}$	0.41	0.16	1.50
Std. dev. dividend growth $\sigma_{\Delta D/D}$	2.88	4.41	1.86
Discount factor $\widehat{\delta}_N$		0.998	
Gain coefficient $1/\widehat{\alpha}_N$		0.0021	
Test statistic $\widehat{W}_N$		28.8	
$p$ -value of $\widehat{W}_N$		0.0%	

(28) for estimation, except for  $c_2^5$ . The estimation results are reported in Table IV. The learning model then successfully replicates all moments in the data, including the risk premium: all the  $t$ -statistics for the individual moments are below two in absolute value, with most of them even assuming values below one. For sufficiently high risk aversion, we thus match all individual moments, so that the model performance is comparable to that of Campbell and Cochrane (1999) but achieved with a time-separable preference specification. However, the  $p$ -value for the test statistic  $\widehat{W}_N$  in Table IV is again off the charts, implying that the model fails the overall goodness of fit test. This highlights that the  $\widehat{W}_N$  test statistic is a much stricter test than imposed by matching moments individually.

Interestingly, the learning model gives rise to a significantly larger risk premium than its RE counterpart.<sup>32</sup> For the estimated parameter values in Table IV, the quarterly real risk premium under RE is less than 0.5%, which falls short of the 2.0% emerging in the model with learning.<sup>33</sup> Surprisingly, the model generates a small, positive ex post risk premium for stocks even when investors are risk neutral ( $\gamma = 0$ ). This finding may be surprising, since we did not introduce any feature in the model to generate a risk premium.

<sup>32</sup> The RE counterpart is the model with the same parameterization, except for  $1/\alpha = 0$ .

<sup>33</sup> The learning model and the RE model imply the same risk-free rate because we assumed that agents have objective beliefs about the aggregate consumption and dividend process.

To understand why this occurs, note that the realized gross stock return between period 0 and period  $N$  can be written as the product of three terms:

$$\prod_{t=1}^N \frac{P_t + D_t}{P_{t-1}} = \underbrace{\prod_{t=1}^N \frac{D_t}{D_{t-1}}}_{=R_1} \cdot \underbrace{\left( \frac{PD_N + 1}{PD_0} \right)}_{=R_2} \cdot \underbrace{\prod_{t=1}^{N-1} \frac{PD_t + 1}{PD_t}}_{=R_3}.$$

The first term ( $R_1$ ) is independent of the way prices are formed and thus cannot contribute to explaining the emergence of an equity premium in the model with learning. The second term ( $R_2$ ), which is the ratio of the terminal over the starting value of the PD ratio, could potentially generate an equity premium but is, on average, below one in our simulations of the learning model, whereas it is slightly larger than one under RE.<sup>34</sup> The equity premium in the learning model must thus be due to the last component ( $R_3$ ). This term is convex in the PD ratio, so that a model that generates higher volatility of the PD ratio (but the same mean value) will also give rise to a higher equity premium. Therefore, because our learning model generates a considerably more volatile PD ratio, it also gives rise to a larger ex post risk premium.

## V. Robustness of Results

This section discusses the robustness of our findings with regard to different learning specifications and parameter choices (Section V.A), analyzes in detail the extent to which agents' forecasts could be rejected by the data or the equilibrium outcomes of the model (Section V.B), and finally offers a discussion of the rationality of agents' expectations about their own future choices (Section V.C).

### A. Different Parameters and Learning Specifications

We explore robustness of the model along a number of dimensions. Performance turns out to be robust as long as agents are learning in some way about price growth using past price growth observations. For example, Adam, Marcet, and Beutel (2014) use a model in which agents learn directly about price growth (without risk adjustment) using observations of past price growth and document a very similar quantitative performance. Adam and Marcet (2010) consider learning about returns using past observations of returns and show how this leads to asset price booms and busts. Furthermore, within the setting analyzed in this paper, results are robust to relaxing Assumption 2. For example, the asset pricing moments are virtually unchanged when considering agents who also learn about risk-adjusted dividend growth, using the same weight  $1/\alpha$  for the learning mechanism as for risk-adjusted price growth rates. Indeed, given the estimated gain parameter, adding learning about risk-adjusted dividend growth contributes close to nothing in replicating stock price volatility. We

<sup>34</sup> For the learning model, we choose the RE-PD ratio as our starting value.

also explore a model of learning about risk-adjusted price growth that switches between OLS learning and constant gain-learning, as in Marcet and Nicolini (2003). Again, model performance turns out to be robust. Taken together, these findings suggest that the model continues to deliver an empirically appealing fit, as long as expected capital gains are positively affected by past observations of capital gains.

The model fails to deliver a good fit with the data if one assumes that agents learn only about the relationship between prices and dividends, say about the coefficient in front of  $D_t$  in the RE pricing equation (10), using the past observed relationship between prices and dividends (see Timmermann (1996)). Stock price volatility then drops significantly below that observed in the data, illustrating that the asset pricing results are sensitive to the kind of learning introduced in the model. Our finding is that introducing uncertainty about the growth rate of prices is key for understanding asset price volatility.

Similarly, for lower degrees of relative risk aversion around two, we find that the model continues to generate substantial volatility in stock prices but not enough to quantitatively match the data.

At the same time, it is not difficult to obtain an even better fit than that reported in Section IV.B. For example, we impose the restriction  $\hat{\delta}_N \leq 1$  in the estimations reported in Table III. In a setting with output growth and uncertainty, however, values above one are easily compatible with a well-defined model and positive real interest rates. Reestimating Table III for  $\gamma = 5$  without imposing the restriction on the discount factor, one obtains  $\hat{\delta}_N = 1.0094$  and a  $p$ -value of 4.3% for the overall fit instead of the 2.5% reported. The fit could similarly be improved by changing the parameters of the projection facility. Choosing  $(\beta^L, \beta^U) = (200, 400)$  for the estimation in Table III with  $\gamma = 5$  instead of the baseline values  $(\beta^L, \beta^U) = (250, 500)$  raises the  $p$ -value from 2.5% to 3.1%.<sup>35</sup>

### B. Testing for the Rationality of Price Expectations

In Section III.C, we present limiting results that guarantee that agents' beliefs constitute only a small deviation from RE, in the sense that, for an arbitrarily small gain, the agents' beliefs are close to the beliefs of an agent in an RE model. This section studies the extent to which agents could discover that their system of beliefs is not exactly correct by observing the process for  $(P_t, D_t, C_t)$ .<sup>36</sup> We study this issue for the beliefs implied by the estimated models from Section IV.B.

In a first step, we derive a set of testable restrictions implied by agents' beliefs system (2), (3), and (25). Importantly, under standard assumptions, any process satisfying these testable restrictions can be generated, in terms of its autocovariance function, by the postulated system of beliefs. The set of derived

<sup>35</sup> Choosing  $(\beta^L, \beta^U) = (300, 600)$  causes the  $p$ -value to decrease to 1.8%.

<sup>36</sup> Here,  $C_t$  denotes aggregate consumption, that is,  $C_t = Y_t - D_t$ , which agents take as given.



restrictions thus fully characterizes the second-moment implications of the beliefs system.

In a second step, we test the derived restrictions against the data. We show that the data uniformly accept all testable second-order restrictions. This continues to be the case when we consider certain higher-order or nonlinear tests that go beyond second-moment implications. Based on this result, we conclude that the agents' belief system is reasonable: given the behavior of actual data, the belief system is one that agents could have entertained.

In a third step, we test the derived restrictions against simulated model data. Again, we find that the restrictions are often accepted in line with the significance level of the test, although, for some of the models and some of the tests, we obtain more rejections than implied by the significance level, especially when considering longer samples of artificial data. Since the testable implications are accepted by the actual data, rejections obtained from simulated data indicate areas in which the asset pricing model could be improved further.

### B.1. Testable Restrictions

To routinely use asymptotic theory, we transform the variables into stationary variables and consider the joint implications of the belief system (2), (3), and (25) for the vector  $x_t = (e_t, D_t/D_{t-1}, C_t/C_{t-1})$ , where

$$e_t \equiv \Delta \left( \frac{C_t}{C_{t-1}} \right)^{-\gamma} \frac{P_t}{P_{t-1}}, \quad (31)$$

with  $\Delta$  denoting the difference operator.<sup>37</sup> The following proposition presents a set of testable restrictions about  $\{x_t\}$ .<sup>38</sup>

**PROPOSITION 1:** (Necessity of Restrictions 1–4): *If  $\{x_t\}$  follows the system of beliefs (2), (3), and (25), then*

*Restriction 1:*  $E(x_{t-i}e_t) = 0$  for all  $i \geq 2$ ,

*Restriction 2:*  $E \left( \left( \frac{D_t}{D_{t-1}} + \frac{D_{t-1}}{D_{t-2}}, \frac{C_t}{C_{t-1}} + \frac{C_{t-1}}{C_{t-2}} \right) e_t \right) = 0$ ,

*Restriction 3:*  $b'_{DC} \Sigma_{DC} b_{DC} + E(e_t e_{t-1}) < 0$ ,

*Restriction 4:*  $E(e_t) = 0$ ,

<sup>37</sup> One might be tempted to test (31) using an augmented Dickey-Fuller (ADF) test, which involves running a regression with a certain number of lags, and whether the residual is serially correlated. This approach is problematic in our application. As shown in Appendix G, we have  $e_t = \varepsilon_t - \varepsilon_{t-1} + \xi_t$ ; since the gain is small in the estimates in Tables II to IV, we also have that  $\sigma_\xi^2/\sigma_\varepsilon^2$  is small, so that the moving average representation of  $e_t$  has a near-unit root. In this case, the true autoregressive representation of  $\Delta \left( \frac{C_t}{C_{t-1}} \right)^{-\gamma} \frac{P_t}{P_{t-1}}$  has coefficients that decay very slowly with the lag length. As a result, the ADF test does not work: if we introduce only a few lags into the regression, then the error would be serially correlated and the test would be asymptotically invalid; if we introduce many lags, then the test has little power for reasonable sample lengths.

<sup>38</sup> Appendix G provides a proof.

where  $\Sigma_{DC} \equiv \text{var}(\frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}})$  and  $b_{DC} \equiv \Sigma_{DC}^{-1} E[(\frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}})'e_t]$ .

Given standard assumptions entertained in the asset pricing literature, it turns out that Restrictions 1–4 in the previous proposition are also sufficient for  $\{x_t\}$  to be consistent with the belief system in terms of second-moment implications. In particular, suppose the following assumption holds.

ASSUMPTION 3: (i)  $x_t$  is second-order stationary; (ii)  $(\frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}})$  is serially uncorrelated and  $E(\frac{D_t}{D_{t-1}}) = E(\frac{C_t}{C_{t-1}})$ ; and (iii)  $(\frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}})$  is uncorrelated with  $e_{t-j}$  for all  $j > 1$ .

Conditions (i)–(iii) in Assumption 3 hold true in our asset pricing model. We do not question their validity when testing the belief system using actual data because they are working assumptions maintained by much of the consumption-based asset pricing literature. Appendix G then proves the following result.

PROPOSITION 2: (Sufficiency of Restrictions 1–4): Suppose the stochastic process  $\{x_t\}$  satisfies Assumption 3. If this process also satisfies Restrictions 1–4 stated in Proposition 1, then there exists a belief system of the forms (2), (3), and (25) whose autocovariance function is identical to that of  $\{x_t\}$ .

Proposition 2 shows that, conditional on Assumption 3 being satisfied, any process satisfying Restrictions 1–4 in Proposition 1 can be generated, in terms of its second-moment implications, from the belief system.

One can derive additional higher-moment implications from the belief system, based on the observation that  $e_t$  in equation (31) has an MA(1) structure, as we show in Appendix G, and all variables in the belief system are jointly normally distributed. Under normality, the absence of serial correlation implies independence, so that we have

$$E[z_{t-i}e_t] = 0, \tag{32}$$

where  $z_{t-i}$  can be any stationary nonlinear transformation of variables contained in the  $t - i$  information set of agents with  $i \geq 2$ . Obviously, due to the large number of possible instruments  $z_{t-i}$ , it is impossible to provide an exhaustive test of (32). We thus simply report tests of (32) based on some natural instruments  $z_{t-i}$ .

We test the moment restrictions from Proposition 1 in a standard way, as described in detail in Appendix H. Testing Restriction 1 involves an infinite number of variables and therefore requires some discretionary choice regarding the set of instruments. We proceed by running separate tests with each of the three elements in  $x_{t-2}$ , also including a constant and three lags of the considered element.<sup>39</sup>

<sup>39</sup> We also performed joint tests that include as instruments a constant, the entire vector  $x_{t-2}$ , and three lags of the vector. This leads to very similar conclusions, but in case of a rejection is less informative about which element in  $x$  delivers the rejection.

Table V

**Testing Subjective Beliefs against Actual Data Using Proposition 1**

This table reports the test statistics and critical values obtained from testing the subjective belief system  $\mathcal{P}$  against actual data. Test statistics below the critical value reported in the last column of the table imply that the belief system cannot be rejected using actual data at the 5% significance level. Restrictions 1–4 are derived in Proposition 1 in Section V.B.

	Test Statistic $\gamma = 5$	Test Statistic $\gamma = 80$	5% Critical Value
Restriction 1 using $\frac{D_{t-i}}{D_{t-i-1}}$	6.69	3.10	9.48
Restriction 1 using $\frac{C_{t-i}}{C_{t-i-1}}$	3.47	0.80	9.48
Restriction 1 using $\Delta \left( \frac{C_{t-i}}{C_{t-i-1}} \right)^{-\gamma} \frac{P_{t-i}}{P_{t-i-1}}$	6.97	1.38	9.48
Restriction 2	0.28	4.31	5.99
Restriction 3	-7.15	-2.96	1.64
Restriction 4	0.01	0.11	3.84

Table VI

**Testing Subjective Beliefs against Actual Data, Additional Instruments**

This table reports the test statistics and critical values obtained from testing the subjective belief system  $\mathcal{P}$  against actual data. Test statistics below the critical value reported in the last column of the table imply that the belief system cannot be rejected using actual data at the 5% significance level. The tests are based on equation (32) using the indicated instrument in the first column, three lags of the instrument, and a constant.

Instrument	Test Statistic $\gamma = 5$	Test Statistic $\gamma = 80$	5% Critical Value
$\frac{P_{t-i}}{D_{t-i}}$	6.33	2.90	9.48
$\frac{P_{t-i}}{P_{t-i-1}}$	4.68	4.50	9.48

*B.2. Testing Beliefs against Actual Data*

Table V reports the test statistics when testing Restrictions 1–4 from Proposition 1 using actual data. We compute risk-adjusted consumption growth in the data assuming  $\gamma = 5$  (second column) and  $\gamma = 80$  (third column).<sup>40</sup> The 5% critical value of the test statistic is reported in the last column of Table V. The table shows that, in all cases, the test statistic is below its critical value and often by a wide margin. It then follows from Proposition 2 that agents find the observed asset pricing data, in terms of second moments, to be compatible with their belief system.

Table VI presents further tests based on equation (32) using natural non-linear transforms of the variables  $x_{t-i}$ , namely, past PD ratio and past price growth. As before, tests include a constant and three lags of the stated variable.

<sup>40</sup> We use the consumption data provided by Campbell and Cochrane (1999), which are available for the period 1947 to 1994.

**Table VII**  
**Test of Restriction 1 Using Simulated Data**

This table reports the rejection frequencies obtained from testing Restriction 1 from Proposition 1 at the 5% significance level using simulated data of length  $T$  from the indicated estimated model. The tests are performed using the instruments indicated in the first column and the lag length indicated in the second column. The set of instruments always includes a constant.

Instrument	# of lags	$T$			
		60	100	200	340
Model from Table III, $\gamma = 5$					
$\frac{D_{t-i}}{D_{t-i-1}}$	1	5.0%	6.9%	13.5%	19.6%
	3	4.9%	9.7%	18.5%	26.2%
$\frac{C_{t-i}}{C_{t-i-1}}$	1	2.3%	3.7%	6.0%	5.8%
	3	5.3%	5.7%	9.9%	11.3%
$\Delta \left( \frac{C_{t-i}}{C_{t-i-1}} \right)^{-\gamma} \frac{P_{t-i}}{P_{t-i-1}}$	1	1.8%	1.9%	1.3%	0.8%
	3	4.3%	4.6%	9.0%	16.0%
Model from Table IV					
$\frac{D_{t-i}}{D_{t-i-1}}$	1	1.7%	2.1%	2.5%	1.4%
	3	3.6%	3.7%	3.4%	2.8%
$\frac{C_{t-i}}{C_{t-i-1}}$	1	10.3%	18.7%	29.0%	44.0%
	3	12.0%	21.3%	38.0%	56.7%
$\Delta \left( \frac{C_{t-i}}{C_{t-i-1}} \right)^{-\gamma} \frac{P_{t-i}}{P_{t-i-1}}$	1	5.8%	10.9%	13.8%	18.5%
	3	9.0%	12.6%	25.1%	36.5%

Test statistics are again below the 5% critical value in all cases. Taken together with the evidence from Table V, this shows that agents' belief systems are very reasonable given the way the data actually behave.

*B.3. Testing Beliefs against Simulated Data*

Table VII reports the rejection frequencies for Restriction 1 when using simulated model data.<sup>41</sup> Specifically, the table reports the likelihood of rejecting Restriction 1 at the 5% significance level, using simulated data based on the point estimates from Tables III ( $\gamma = 5$ ) and IV ( $\gamma = 80$ ). Rejection frequencies are shown for different instruments, different sample lengths  $T$  of simulated quarterly data, and different numbers of lags in the tests. The longest sample length corresponds to the length of the data sample.

Obviously, one cannot expect that this test is never rejected. Even the correct model would be rejected because of Type I errors (i.e., about 5% of the time). One can evaluate agents' subjective beliefs within the model by checking whether the rejection frequencies exceed the 5% significance level.

<sup>41</sup> The rejection frequencies are obtained from simulating 1,000 random samples of the specified length.

**Table VIII**  
**Tests on Simulated Data Using Additional Instruments**

This table reports the rejection frequencies obtained from testing restriction (32) at the 5% significance level using simulated data of length  $T$  from the indicated estimated model. The instrument used is indicated in the first column, and the number of lags in the second column. The tests always include a constant.

Instrument	# of Lags	$T$			
		60	100	200	340
Model from Table III, $\gamma = 5$					
$\frac{P_{t-2}}{D_{t-2}}$	1	3.6%	5.7%	33.8%	69.6%
	3	4.4%	8.6%	20.6%	35.1%
$\frac{P_{t-2}}{P_{t-3}}$	1	8.3%	17.3%	16.5%	29.1%
	3	5.2%	11.8%	19.3%	39.1%
Model from Table IV					
$\frac{P_{t-2}}{D_{t-2}}$	1	2.7%	1.8%	2.0%	1.4%
	3	4.9%	5.0%	5.0%	5.3%
$\frac{P_{t-2}}{P_{t-3}}$	1	3.6%	2.7%	3.2%	5.2%
	3	6.0%	5.9%	6.0%	6.8%

Table VII shows that, with 60–100 quarters of simulated data, the rejection frequencies for the different tests considered are about as many times below the 5% level as they are above this level. With 200 or 340 quarters of data, the rejection rates are higher for the dividend growth instruments using parameters from Table III and for risk-adjusted price and consumption growth for the model from Table IV. This indicates that these variables may help improve agents' forecasts within the model. However, given that these same tests are not rejected when using actual data, these rejection rates suggest dimensions along which the model could be further improved.

Table VIII reports the rejection frequencies for the additional nonlinear instruments  $P_{t-i}/D_{t-i}$  and  $P_{t-i}/P_{t-i-1}$ . Table VIII shows that, with regard to these additional variables, there is a tendency to reject the null more often than 5% of the time when considering the model estimates from Table III, but rejection frequencies are in line with the significance level for the model from Table IV.

A similar outcome can be documented when testing Restrictions 2–4 from Proposition 1 on simulated data, as reported in Table IX. Although the model from Table IV comfortably passes these restrictions, the model from Table III generates too many rejections for Restrictions 2 and 3. Again, with these tests being accepted in the actual data, these findings suggest that the model from Table III could be further improved.

Overall, we conclude that it will not be easy for agents to reject their beliefs upon observing the model-generated data. Although some tests reject too often relative to the significance level, others reject too little. Clearly, upon diagnosing a rejection, agents may choose to reformulate their forecasting model, possibly by including additional regressors in the belief system (25). Although

**Table IX**  
**Test of Restrictions 2–4 on Simulated data**

This table reports the rejection frequencies obtained from testing Restrictions 2–4 from Proposition 1 at the 5% significance level using simulated data of length  $T$  from the indicated model.

	$T$			
	60	100	200	340
	Model from Table III, $\gamma = 5$			
Restriction 2	57.4%	61%	72.7%	85.1%
Restriction 3	72.6%	75.7%	97.0%	100%
Restriction 4	0.1%	0.0%	0.0%	0.0%
	Model from Table IV			
Restriction 2	2.8%	2.2%	1.1%	1.4%
Restriction 3	6.3%	3.6%	1.3%	0.2%
Restriction 4	0.3%	0.0%	0.0%	0.0%

investigating the implications of such belief changes is of interest, the fact that agents’ beliefs are compatible with the actual data (see the previous section) shows that some of the results from Tables VII to IX indicate dimensions along which the asset pricing model can be further improved in order to more closely match the behavior of the actual asset pricing data. We leave this issue to further research.

*C. Subjective versus Objective Plans*

This section discusses the extent to which agents’ expectations about their own future consumption and stock holding choices coincide with the objective expectations of future choices.

It is important to note that agents hold the correct perception regarding their own choices *conditional* on the realizations of the future values of the variables  $P$ ,  $Y$ , and  $D$ . This is the case because agents choose an optimal plan  $(C_t^i, S_t^i, B_t^i)$  satisfying (5) and make decisions according to this plan, so that  $E^P[C_t^i | \omega^t] = E[C_t^i | \omega^t]$  for all  $t$  and  $\omega^t$ . Nevertheless, the fact that agents hold expectations about  $\omega^t$  that are not exactly equal to those realized within the model means that expectations about  $(C_t^i, S_t^i, B_t^i)$  that condition on less information may differ from the true expectations implied by such a reduced information set. This fact highlights that discrepancies between agents’ subjective expectations about their own actions and objective expectations about these actions are due to the presence of subjective beliefs about contingencies (i.e., prices) as explored in the previous section.

We first show that the gap between subjective and objective consumption growth expectations is approximately zero. This gap can be expressed as<sup>42</sup>

$$E_t^P [C_{t+1}^i / C_t] - E_t [C_{t+1}^i / C_t]$$

<sup>42</sup>The first equality uses the fact that, under the objective beliefs,  $E[C_{t+1}^i] = E[C_t]$  in equilibrium, the second equality uses the investor’s budget constraint and the fact that  $S_t^i = 1$  and  $B_t^i = 0$

$$\begin{aligned}
&= E_t^P [C_{t+1}^i/C_t] - E_t [C_{t+1}/C_t] \\
&= E_t^P \left[ \frac{P_{t+1}(1 - S_{t+1}^i) - B_{t+1}^i + D_{t+1} + Y_t}{D_t + Y_t} \right] - E_t [C_{t+1}/C_t] \\
&= E_t^P \left[ \frac{P_{t+1}(1 - S_{t+1}^i) - B_{t+1}^i}{D_t + Y_t} \right].
\end{aligned}$$

Since the choices for  $S_{t+1}^i$  and  $B_t^i$  are bounded, we have that  $P_{t+1}(1 - S_{t+1}^i) - B_{t+1}^i$  is bounded whenever beliefs about future values of the price  $P_{t+1}$  are bounded. Assumption 1 in Section III.B then ensures that the subjective expectations in the last line of the preceding equation will be approximately equal to zero for every state, so that the gap between the subjective and the objective consumption expectations vanishes under the maintained assumptions.

The situation is different when considering subjective stock holding plans. Assuming an interior solution for stock holdings in period  $t$ , in equilibrium, the agent's first-order condition satisfies

$$P_t = \delta E_t^P \left[ \left( \frac{C_{t+1}^i}{C_t} \right)^{-\gamma} (P_{t+1} + D_{t+1}) \right].$$

With  $C_{t+1}^i/C_t$  converging to  $C_{t+1}/C_t$  under Assumption 1, this equation recovers our pricing equation. However, if this equation were to hold almost surely for each period and each contingency in the future under the agent's subjective plan, then one could iterate forward on this equation and obtain (under a suitable transversality condition) that the equilibrium price must equal the present value of dividends. Since the equilibrium price is different, it must be the case that the agent expects that, with positive probability, either  $S_t^i = \underline{S}$  or  $S_t^i = \bar{S}$  will hold in the future. These expectations, however, will not be fulfilled in equilibrium because the agent will never buy or sell, as we have  $S_t^i = 1$  for all  $t$  along the equilibrium path. Further research can explore the extent to which this gap between agents' expectations and equilibrium outcomes can be reduced by introducing agent heterogeneity in terms of preferences or beliefs and thus trade in equilibrium.

## VI. Conclusion

A simple consumption-based asset pricing model is able to quantitatively replicate a number of important asset pricing facts, provided that one slightly relaxes the assumption that agents perfectly know how stock prices are formed in the market. We assume that agents are internally rational, in the sense that they formulate their doubts about market outcomes using a consistent set of subjective beliefs about prices and maximize expected utility given this set of

in equilibrium in  $t$ , and the last equality uses the fact that agents have RE about the processes for aggregate consumption.



beliefs. The system of beliefs is internally consistent in the sense that it specifies a proper joint distribution of prices and fundamental shocks at all dates. Furthermore, the perceived distribution of price behavior, although different from the true distribution, is nevertheless close to it and the discrepancies are hard to detect.

In such a setting, optimal behavior dictates that agents learn about the equilibrium price process from past price observations. This gives rise to a self-referential model of learning about prices that imparts momentum and mean-reversion behavior into the PD ratio. As a result, sustained departures of asset prices from their fundamental (RE) value emerge, even though all agents act rationally in light of their beliefs.

We also submit our consumption-based asset pricing model to a formal econometric test based on MSM. The model performs remarkably well, despite its simplicity. Although the model gives rise to a significant equity premium, it fails to fully match the empirical premium for reasonable degrees of relative risk aversion. When risk aversion is as high as in some of the previous work, the model can also replicate the equity premium, but we leave a full treatment of this issue to future research.

Given the difficulties documented in the empirical asset pricing literature in accounting for stock price volatility in a setting with time-separable preferences and RE, our results suggest that learning about price behavior may be a crucial ingredient in understanding stock price volatility. Indeed, the most convincing case for models of learning can be made by explaining facts that appear puzzling from the RE viewpoint, as we attempt to do in this paper.

A natural question arising within our setting is to what extent can the present theory be used to price other assets, say, the term structure of interest rates or the cross-section of stock returns. Exploring these pricing implications appears to be an interesting avenue for further research.

The finding that large asset price fluctuations can result from optimizing agents with subjective beliefs is also relevant from a policy perspective. The desirability of policy responding to asset price fluctuations will depend to a large extent on whether asset price fluctuations are fundamentally justified.

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## Appendix A: Data Sources

Our data are for the United States and have been downloaded from the Global Financial Database (<http://www.globalfinancialdata.com>). The period covered is 1925:4 to 2012:2. For the subperiod 1925:4 to 1998:4, our data set corresponds very closely to Campbell's (2003) handbook data set available at <http://scholar.harvard.edu/campbell/data>.

In the estimation part of the paper, we use moments based on the same number of observations as we have data points. Since we seek to match the

return predictability evidence at the five-year horizon ( $c_5^2$  and  $R_5^2$ ), we can only use data points up to 2007:1. For consistency, the effective sample end for all other moments reported in Table 1 has been shortened by five years to 2007:1. In addition, due to the seasonal adjustment procedure for dividends described below and the way we compute the standard errors for the moments described in Appendix F, the effective starting date was 1927:2. The names of the data series used are reported below.

To obtain real values, nominal variables are deflated using the USA BLS Consumer Price Index (Global Fin code CPUSAM). We transform the monthly price series into a quarterly series by taking the index value of the last month of the considered quarter.

The nominal stock price series is the SP 500 Composite Price Index (w/GFD extension) (Global Fin code \_SPXD). The weekly (up to the end of 1927) and daily series are transformed into quarterly data by taking the index value of the last week/day of the considered quarter. Moreover, we normalize the series to 100 in 1925:4.

As the nominal interest rate we use the 90-day T-bill secondary market (Global Fin code ITUSA3SD). The monthly (up to the end of 1933), weekly (1934 to the end of 1953), and daily series are transformed into quarterly series using the interest rate corresponding to the last month/week/day of the considered quarter and are expressed in quarterly rates (not annualized).

We compute nominal dividends as follows:

$$D_t = \left( \frac{I^D(t)/I^D(t-1)}{I^{ND}(t)/I^{ND}(t-1)} - 1 \right) I^{ND}(t),$$

where  $I^{ND}$  denotes the SP 500 Composite Price Index (w/GFD extension) described above and  $I^D$  is the SP 500 Total Return Index (w/GFD extension) (Global Fin code \_SPXTRD). We first compute monthly dividends and then quarterly dividends by adding up the monthly series. Following Campbell (2003), we deseasonalize dividends by taking averages of the actual dividend payments over the current and preceding three quarters.

## Appendix B: Details on the Phase Diagram

The second-order difference equation (23) describes the evolution of beliefs over time and allows us to construct the directional dynamics in the  $(\beta_t, \beta_{t-1})$  plane, as shown in Figure 2 for the case  $(\varepsilon_t^c)^{-\gamma} \varepsilon_t^d = 1$ . Here, we show the algebra leading to the arrows displayed in this figure as well as the effects of realizations  $(\varepsilon_t^c)^{-\gamma} \varepsilon_t^d \leq 1$ . Define  $\mathbf{x}'_t \equiv (x_{1,t}, x_{2,t}) \equiv (\beta_t, \beta_{t-1})$ . The dynamics can then be described by

$$\mathbf{x}_{t+1} = \left( \mathbf{x}_{1,t} + \mathbf{f}_{t+1} \left( \left( a^{1-\gamma} + \frac{a^{1-\gamma} \delta (x_{1,t} - x_{2,t})}{1 - \delta x_{1,t}} \right) (\varepsilon_t^c)^{-\gamma} \varepsilon_t^d - \mathbf{x}_{1,t}, \mathbf{x}_{1,t} \right) \right).$$

The points in Figure 2 where there is no change in each of the elements of  $x$  are as the follows: we have  $\Delta x_2 = 0$  at points  $x_1 = x_2$ , so that the 45° line gives the point of no change in  $x_2$ , and  $\Delta x_2 < 0$  above this line. We have  $\Delta x_1 = 0$  for  $x_2 = \frac{1}{\delta} - \frac{x_1(1-\delta x_1)}{a^{1-\gamma}\delta(\varepsilon^c)^{-\gamma}\varepsilon^d}$ . For  $(\varepsilon^c)^{-\gamma}\varepsilon^d = \rho_\varepsilon$ , this is the curve labeled as “ $\beta_{t+1} = \beta_t$ ” in Figure 2, and we have  $\Delta x_1 > 0$  below this curve. So, for  $(\varepsilon^c)^{-\gamma}\varepsilon^d = \rho_\varepsilon$ , the zeroes for  $\Delta x_1$  and  $\Delta x_2$  intersect at  $x_1 = x_2 = a^{1-\gamma}\rho_\varepsilon$ , which is the RE equilibria (REE) value and also at  $x_1 = x_2 = \delta^{-1}$ , which is the limit of rational bubble equilibria. These results give rise to the directional dynamics, as shown in Figure 2. Finally, for  $(\varepsilon^c)^{-\gamma}\varepsilon^d > \rho_\varepsilon$  ( $(\varepsilon^c)^{-\gamma}\varepsilon^d < \rho_\varepsilon$ ), the curve “ $\beta_{t+1} = \beta_t$ ” in Figure 2 is shifted upward (downward), as indicated by the function  $x_2 = \frac{1}{\delta} - \frac{x_1(1-\delta x_1)}{a^{1-\gamma}\delta(\varepsilon^c)^{-\gamma}\varepsilon^d}$ .

### Appendix C: Proof of Mean Reversion

To prove mean reversion for the general learning scheme (18), we need the following additional technical assumption on the updating function  $f_t$ :

ASSUMPTION C1: *There is a  $\bar{\eta} > 0$  such that  $f_t(\cdot, \beta)$  is differentiable in the interval  $(-\bar{\eta}, \bar{\eta})$  for all  $t$  and all  $\beta$ .*

Furthermore, letting

$$\mathcal{D}_t \equiv \inf_{\bar{\Delta} \in (-\bar{\eta}, \bar{\eta}), \beta \in (0, \beta^U)} \frac{\partial f_t(\bar{\Delta}, \beta)}{\partial \Delta},$$

we have

$$\sum_{t=0}^{\infty} \mathcal{D}_t = \infty.$$

Assumption C1 is satisfied by all the updating rules considered in this paper and by most algorithms used in the stochastic control literature. For example, it is guaranteed in the OLS case where  $\mathcal{D}_t = 1/(t + \alpha_1)$  and in the constant-gain case where  $\mathcal{D}_t = 1/\alpha$  for all  $t, \beta$ . The assumption would fail and  $\sum \mathcal{D}_t < \infty$ , for example, if the weight given to the error in the updating scheme is  $1/t^2$ . In that case, beliefs could get stuck away from the fundamental value simply because updating of beliefs ceases to incorporate new information for  $t$  large enough. In this case, the growth rate would be a certain constant, but agents would forever believe that the growth rate is another constant, different from the truth. Hence, in this case, agents would make systematic mistakes forever. Therefore, Assumption C1 is likely to be satisfied by any system of beliefs that adds a “grain of truth” to the RE equilibrium.

The statement about limsup is equivalent to saying that, if  $\beta_t > a$  in some period  $t$ , then for any  $\eta > 0$  sufficiently small, there is a finite period  $t' > t$  such that  $\beta_{t'} < a + \eta$ .

Fix  $\eta > 0$  such that  $\eta < \min(\bar{\eta}, (\beta_t - a)/2)$ , where  $\bar{\eta}$  is as in Assumption A1.

We first prove that there exists a finite  $t' \geq t$  such that

$$\Delta \beta_{\tilde{t}} \geq 0 \text{ for all } \tilde{t} \text{ such that } t < \tilde{t} < t', \text{ and} \tag{C.1}$$

$$\Delta\beta_{t'} < 0. \quad (\text{C.2})$$

To prove this, choose  $\epsilon = \eta(1 - \delta\beta^U)$ . Since  $\beta_t < \beta^U$  and  $\epsilon > 0$ , it is impossible that  $\Delta\beta_{\bar{t}} \geq \epsilon$  for all  $\bar{t} > t$ . Let  $\bar{t} \geq t$  be the *first* period in which  $\Delta\beta_{\bar{t}} < \epsilon$ .

There are two possible cases: either (i)  $\Delta\beta_{\bar{t}} < 0$  or (ii)  $\Delta\beta_{\bar{t}} \geq 0$ .

In case (i), we have that (C.1) and (C.2) hold if we take  $t' = \bar{t}$ .

In case (ii),  $\beta_t$  cannot decrease between  $t$  and  $\bar{t}$  so that

$$\beta_{\bar{t}} \geq \beta_t > a + \eta.$$

Furthermore, we have

$$\begin{aligned} T(\beta_{\bar{t}}, \Delta\beta_{\bar{t}}) &= a + \frac{\Delta\beta_{\bar{t}}}{1 - \delta\beta_{\bar{t}}} < a + \frac{\epsilon}{1 - \delta\beta_{\bar{t}}} \\ &< a + \frac{\epsilon}{1 - \delta\beta^U} = a + \eta, \end{aligned}$$

where the first equality follows from the definition of  $T$  in the main text. The previous two relations imply

$$\beta_{\bar{t}} > T(\beta_{\bar{t}}, \Delta\beta_{\bar{t}}).$$

Therefore,

$$\Delta\beta_{\bar{t}+1} = f_{\bar{t}+1}(T(\beta_{\bar{t}}, \Delta\beta_{\bar{t}}) - \beta_{\bar{t}}; \beta_{\bar{t}}) < 0,$$

and in case (ii) we have that (C.1) and (C.2) hold for  $t' = \bar{t} + 1$ .

This shows that (C.1) and (C.2) hold for a finite  $t'$ , as in the first part of the statement of mean reversion in the text. Now we need to show that beliefs eventually fall below  $a + \eta$  and do decrease monotonically.

Consider  $\eta$  as defined above. First, notice that given any  $j \geq 0$ , if

$$\Delta\beta_{t'+j} < 0 \text{ and} \quad (\text{C.3})$$

$$\beta_{t'+j} > a + \eta, \quad (\text{C.4})$$

then

$$\begin{aligned} \Delta\beta_{t'+j+1} &= f_{t'+j+1}\left(a + \frac{\Delta\beta_{t'+j}}{1 - \delta\beta_{t'+j}} - \beta_{t'+j}, \beta_{t'+j}\right) < f_{t'+j+1}(a - \beta_{t'+j}, \beta_{t'+j}) \\ &< f_{t'+j+1}(-\eta, \beta_{t'+j}) \leq -\eta\mathcal{D}_{t'+j+1} \leq 0, \end{aligned} \quad (\text{C.5})$$

where the first inequality follows from (C.3), the second inequality from (C.4), and the third from the mean value theorem,  $\eta > 0$  and  $\mathcal{D}_{t'+j+1} \geq 0$ . Assume, toward a contradiction, that (C.4) holds for all  $j \geq 0$ . Since (C.3) holds for

$j = 0$ , it follows by induction that  $\Delta\beta_{t'+j} \leq 0$  for all  $j \geq 0$ , and therefore (C.5) holds for all  $j \geq 0$ . Hence,

$$\beta_{t'+j} = \sum_{i=1}^j \Delta\beta_{t'+i} + \beta_{t'} \leq -\eta \sum_{i=1}^j \mathcal{D}_{t'+i} + \beta_{t'}$$

for all  $j > 0$ . Assumption C1 above then implies  $\beta_t \rightarrow -\infty$ , showing that (C.4) cannot hold for all  $j$ . Therefore, there is a finite  $j$  such that  $\beta_{t'+j}$  will go below  $a + \eta$  and  $\beta$  is decreasing from  $t'$  until it goes below  $a + \eta$ .

For the case  $\beta_t < a - \eta$ , choosing  $\epsilon = \eta$ , one can use a symmetric argument to construct the proof.  $\square$

### Appendix D: Proof of Geometric Ergodicity

Defining  $\eta_t \equiv (\varepsilon_t^c)^{-\gamma} \varepsilon_t^d$  and using (22) and (27), we can write the learning algorithm that gives the dynamics of  $\beta_t$  as

$$\begin{bmatrix} \beta_t \\ \Delta\beta_t \end{bmatrix} = F \begin{bmatrix} \beta_{t-1} \\ \Delta\beta_{t-1} \end{bmatrix}, \eta_{t-1}$$

where the first element of  $F$ , denoted as  $F_1$ , is given by the right side of (27) and  $F_2(\beta, \Delta\beta, \eta_{t-1}) \equiv F_1(\beta, \Delta\beta, \eta_{t-1}) - \beta$ . Therefore,

$$F'_t \equiv \frac{\partial F(\cdot, \eta_{t-1})}{\partial [\beta_t \ \Delta\beta_t]} = w'_t \cdot \begin{bmatrix} A_t, 1 - \frac{1}{\alpha} + B_t \\ A_t, -\frac{1}{\alpha} + \frac{1}{\alpha} B_t \end{bmatrix},$$

for  $A_t = \frac{1}{\alpha} \frac{a\delta\eta_{t-1}}{1-\delta\beta_{t-1}}$  and  $B_t = \frac{1}{\alpha} \frac{a\delta}{(1-\delta\beta_{t-1})^2} \Delta\beta_{t-1}\eta_{t-1}$ , with  $w'_t$  denoting the derivative of  $w$  at period  $t$ . The eigenvalues of the matrix in brackets are

$$\lambda_t^+, \lambda_t^- = \frac{A_t + 1 - \frac{1}{\alpha} + B_t \pm \sqrt{(A_t + 1 - \frac{1}{\alpha} + B_t)^2 - 4A_t}}{2}.$$

Since  $A_t, B_t \rightarrow 0$  for large  $\alpha$ , we have that  $\lambda_t^+$  is the larger eigenvalue in modulus and the radicand is positive. We like to find a uniform bound for  $\lambda_t^+$ , because, given that  $|w'_t| < 1$ , this will be a uniform bound for the largest eigenvalue of  $F'_t$ . Such a bound will play the role of  $\rho_\theta(\varepsilon_t)$  in the definition of the “ $L^2$  unit circle condition” on page 942 in Duffie and Singleton (1993) (henceforth DS).

Consider the function  $f_a(x) = x + a + \sqrt{(x+a)^2 - 4a}$  for some constant  $a > 0$  and  $x$  large enough for the radicand to be positive. For  $\varepsilon > 0$ , the mean value theorem implies

$$f_a(x + \varepsilon) \leq \left( 1 + \frac{x}{\sqrt{(x+a)^2 - 4a}} \right) \varepsilon + f_a(x).$$

Evaluating this expression at  $\alpha = A_t$ ,  $\varepsilon = B_t$ , and  $x = 1 - 1/\alpha$ , we have

$$\lambda_t^+ \leq B_t + \frac{f_{A_t} \left(1 - \frac{1}{\alpha}\right)}{2} < B_t + 1 - \frac{1}{\alpha} \quad \text{for } \Delta\beta_{t-1} \geq 0, \quad (\text{D.1})$$

where we use

$$f_{A_t} \left(1 - \frac{1}{\alpha}\right) < A_t + 1 - \frac{1}{\alpha} + \sqrt{\left(A_t + 1 - \frac{1}{\alpha}\right)^2 - 4A_t \left(1 - \frac{1}{\alpha}\right)} = 2 \left(1 - \frac{1}{\alpha}\right).$$

Since  $f_{A_t}(\cdot)$  is monotonic, using the expression for  $B_t$ , we have

$$\lambda_t^+ \leq \frac{1}{2} f_{A_t} \left(1 - \frac{1}{\alpha} + B_t\right) \leq \frac{f_{A_t} \left(1 - \frac{1}{\alpha}\right)}{2} < 1 - \frac{1}{\alpha} \quad \text{for } \Delta\beta_{t-1} < 0. \quad (\text{D.2})$$

From (27), we have

$$\Delta\beta_t \leq \frac{1}{\alpha} \left( \eta_{t-1} \alpha^{1-\gamma} \left[ 1 + \frac{\Delta\beta_{t-1}}{1 - \delta\beta_{t-1}} \right] - \beta_{t-1} \right). \quad (\text{D.3})$$

So, if  $\Delta\beta_{t-1} \geq 0$ , using  $\beta_{t-1} > 0$ , we have

$$\Delta\beta_t \leq \frac{1}{\alpha} \eta_{t-1} \alpha^{1-\gamma} \left[ 1 + \frac{|\Delta\beta_{t-1}|}{1 - \delta\beta_{t-1}} \right].$$

Therefore, adding the right side of this inequality to (D.2) and using the inequality for (D.1), we have that for all  $\Delta\beta_{t-1}$ ,

$$\begin{aligned} \lambda_t^+ &\leq \frac{1}{\alpha} \frac{\alpha^{1-\gamma} \delta}{(1 - \delta\beta_{t-1})^2} \left( \frac{\alpha^{1-\gamma}}{\alpha} \eta_{t-2} \left[ 1 + \frac{|\Delta\beta_{t-2}|}{1 - \delta\beta_{t-2}} \right] \right) \eta_{t-1} + 1 - \frac{1}{\alpha} \\ &\leq \frac{1}{\alpha^2} \tilde{K} \eta_{t-2} \eta_{t-1} + 1 - \frac{1}{\alpha}, \end{aligned}$$

for a constant  $0 < \tilde{K} < \infty$ , where we use  $|\Delta\beta_{t-2}|$ , and  $\beta_{t-1}, \beta_{t-2} < \beta^U$ .

Since  $w' \leq 1$ , it is clear from the mean value theorem that  $\frac{\tilde{K}}{\alpha^2} \eta_{t-2} \eta_{t-1} + 1 - \frac{1}{\alpha}$  plays the role of  $\rho_\theta(\varepsilon_t)$  in the definition of the “ $L^2$  unit circle condition” of DS, where our  $\alpha$  plays the role of  $\theta$  and  $\eta_{t-1} \eta_{t-2}$  the role of  $\varepsilon_t$  in DS. Therefore, we need to check that  $E\left(\frac{\tilde{K}}{\alpha^2} \eta_t \eta_{t-1} + 1 - \frac{1}{\alpha}\right)^2 < 1$  for  $\alpha$  large enough. A routine calculation shows that

$$E\left(\frac{\tilde{K}}{\alpha^2} \eta_t \eta_{t-1} + 1 - \frac{1}{\alpha}\right)^2 = 1 - \frac{1}{\alpha} - \frac{1}{\alpha} \left[ 1 - \frac{1}{\alpha} - 2 \left(1 - \frac{1}{\alpha}\right) \frac{\tilde{K}}{\alpha} E(\eta_t \eta_{t-1}) - \frac{\tilde{K}^2}{\alpha^3} E(\eta_t^2 \eta_{t-1}^2) \right],$$

which is smaller than one for large enough  $\alpha$ .

This proves that, for large  $\alpha$ , the variable  $\beta_t$  satisfies the  $L^2$  unit-circle condition in DS and hence satisfies the asymptotic unit circle (AUC) condition in DS, and Lemma 3 in DS guarantees that  $\beta_t$  is geometrically ergodic.

Now, adding  $\alpha^{1-\gamma}\eta_{t-1}$  to both sides of (D.3) and taking expectations at the ergodic distribution, we have

$$E(\beta_{t-1} - \eta_{t-1}\alpha^{1-\gamma}) \leq E\left(\frac{\Delta\beta_{t-1}}{1 - \delta\beta_{t-1}}\eta_{t-1}\alpha^{1-\gamma}\right). \quad (\text{D.4})$$

Our previous argument shows that the right side is arbitrarily small for  $\alpha$  large; therefore,  $E\beta_{t-1} \leq E\eta_{t-1}\alpha^{1-\gamma}$ . A similar argument shows that  $\text{var}\beta_t$  goes to zero as  $\alpha \rightarrow \infty$ . Therefore, for  $\alpha$  large,  $\beta_t \leq \beta^L$  with arbitrarily large probability so that (D.3) holds as an equality with an arbitrarily large probability. Taking expectations on both sides for the realizations in which this holds as an equality, we have that  $E\beta_t \rightarrow E\eta_{t-1}\alpha^{1-\gamma} = \beta^{RE}$  as  $\alpha \rightarrow \infty$ , which completes the proof.  $\square$

### Appendix E: Differentiable Projection Facility

The function  $w$  used in the differentiable projection facility (27) is

$$w(x) = \begin{cases} x & \text{if } x \leq \beta^L \\ \beta^L + \frac{x - \beta^L}{x + \beta^U - 2\beta^L}(\beta^U - \beta^L) & \text{if } \beta^L < x. \end{cases} \quad (\text{E.1})$$

Clearly  $w$  is continuous; the only point where continuity is questionable is at  $x = \beta^L$ , but it is easy to check that

$$\begin{aligned} \lim_{x \nearrow \beta^L} w(x) &= \lim_{x \searrow \beta^L} w(x) = \beta^L, \\ \lim_{x \nearrow \beta^L} w'(x) &= \lim_{x \searrow \beta^L} w'(x) = 1, \\ \lim_{x \rightarrow \infty} w(x) &= \beta^U. \end{aligned}$$

In our numerical applications, we choose  $\beta^U$  so that the implied PD ratio never exceeds  $U^{PD} = 500$  and  $\beta^L = \delta^{-1} - 2(\delta^{-1} - \beta^U)$ , which implies that the dampening effect of the projection facility starts to come into effect for values of the PD ratio above 250. Therefore, this dampening is applied in few observations. Although the projection facility might suggest that profitable trading rules could be devised, this is true only if one assumes that the parameters  $\beta^U$  and  $\beta^L$  are fixed and unchanging over time, as we do here for simplicity. In a slightly more realistic model, it would be difficult for agents to time stock purchases and stock sales to exploit the projection facility.

### Appendix F: Details on the MSM Procedure

The estimation method and the proofs adapt the results from a standard MSM estimation. The Internet Appendix contains a much more detailed account of these results.<sup>43</sup>

<sup>43</sup>The Internet Appendix is available in the online version of the article on the *Journal of Finance* website.

We use the definitions introduced at the beginning of Section IV. Let  $N$  be the sample size and  $(\mathbf{y}_1, \dots, \mathbf{y}_N)$  the observed data sample, with  $\mathbf{y}_t$  containing  $m$  variables. Define sample moments  $\widehat{M}_N \equiv \frac{1}{N} \sum_{t=1}^N h(\mathbf{y}_t)$  for a given *moment function*  $h: R^m \rightarrow R^q$ . Sample statistics  $\widehat{S}_N$  shown in (28) are not exactly moments of the data. For example,  $\widehat{M}_N$  contains the sample moments  $\widehat{\text{var}}(P_t/D_t)$  and  $\widehat{\text{cov}}(P_t/D_t, P_{t-1}/D_{t-1})$ , and  $\widehat{S}_N$  contains the serial correlation of  $P_t/D_t$ , which is a function of these moments. The sample statistics can be written as  $\widehat{S}_N \equiv S(\widehat{M}_N)$  for a *statistics function*  $S: R^q \rightarrow R^s$ . The  $h, S$  mappings in our application are written explicitly in the Internet Appendix.

Let  $y_t(\theta)$  be the series generated by our model of learning for parameter values  $\theta$  and some realization of the underlying shocks. Denote the true parameter value  $\theta_0$ . Let  $M(\theta) \equiv E[h(y_t(\theta))]$  be the moments for parameter values  $\theta$  at the stationary distribution of  $y_t(\theta)$ , let  $M_0 \equiv M(\theta_0)$  be the true moments, and let  $\tilde{S}(\theta) \equiv S(M(\theta))$  be the statistics for parameter  $\theta$ . Denote by  $M_0^j$  the true  $j^{\text{th}}$  autocovariance:

$$M_0^j \equiv E[h(y_t(\theta_0)) - M_0][h(y_{t-j}(\theta_0)) - M_0]'$$

Define  $S_w \equiv \sum_{j=-\infty}^{\infty} M_0^j$ . A consistent estimator  $\widehat{S}_{w,N} \rightarrow S_w$  is found by using standard Newey-West estimators. The variance for the sample statistics  $\widehat{S}_N$  reported in the second column of Table I is given by

$$\widehat{\Sigma}_{S,N} \equiv \frac{\partial S(M_N)}{\partial M'} \widehat{S}_{w,N} \frac{\partial S(M_N)}{\partial M}$$

Note that the model is not needed for this estimator; we use only observed data. The exact form of  $\frac{\partial S(M)}{\partial M'}$  can be found in the Internet Appendix.

DS show that, to apply standard MSM asymptotics, one needs geometric ergodicity. We show that this holds in our model in Section III.C. Note that the smooth bounding function  $w$  in equation (27) guarantees that a Monte Carlo approximation to  $\tilde{S}$  is differentiable, as is required for an MSM asymptotic distribution.

Letting  $\Sigma_S$  be the asymptotic variance-covariance matrix of the sample statistics, under standard assumptions, it can be shown that

$$\widehat{\Sigma}_{S,N} \rightarrow \Sigma_S \text{ and } \widehat{\theta}_N \rightarrow \theta_0 \text{ a.s. as } N \rightarrow \infty. \quad (\text{F.1})$$

Also, letting  $B_0 \equiv \frac{\partial M'(\theta_0)}{\partial \theta} \frac{\partial S'(M_0)}{\partial M}$ , it can be shown that

$$\sqrt{N}[\widehat{\theta}_N - \theta_0] \rightarrow \mathcal{N}(0, (B_0 \Sigma_S^{-1} B_0')^{-1}), \quad (\text{F.2})$$

$$\sqrt{N}[\widehat{S}_N - S(M(\widehat{\theta}_N))] \rightarrow \mathcal{N}(0, \Sigma_S - B_0' (B_0 \Sigma_S^{-1} B_0')^{-1} B_0), \quad (\text{F.3})$$

and

$$\widehat{W}_N \equiv N[\widehat{S}_N - \tilde{S}(\widehat{\theta})]' \widehat{\Sigma}_{S,N}^{-1} [\widehat{S}_N - \tilde{S}(\widehat{\theta})] \rightarrow \chi_{s-N}^2 \quad (\text{F.4})$$



in distribution as  $N \rightarrow \infty$ . Also, the weighting matrix  $\widehat{\Sigma}_{S,N}^{-1}$  is optimal among all weighting matrices of the statistics. The  $t$ -statistics in Tables II to IV use variances from (F.3), and the  $p$ -values for  $\widehat{W}_N$  are based on (F.4).

As can be seen from the above formula, we need to invert  $\widehat{\Sigma}_{S,N}$  and its limit  $\Sigma_S$ . A nearly singular  $\widehat{\Sigma}_{S,N}$  presents problems because the distribution of  $\widehat{W}_N$  is nearly ill-defined, and the distribution in short samples is not close to a  $\chi^2$ . As explained at the end of Section IV.A, our application displays this feature. This singularity occurs because one of the statistics in  $\widehat{S}_N$  is nearly perfectly correlated with all the others. This only means that this is a redundant statistic, so we can drop it from  $\widehat{S}_N$  in the estimation. To select the redundant statistic, we predict each element of  $\widehat{S}_N$  with all the others according to  $\widehat{\Sigma}_{S,N}$  and drop the statistic for which the  $R^2$  is less than 1%. As it turns out, this occurs only for  $\widehat{c}_2^5$  with an  $R^2 = 0.006$ .

## Appendix G: Proof of Propositions 1 and 2

PROOF OF PROPOSITION 1: Note that the system of beliefs implies that  $e_t$ , defined in equation (31), is given by

$$e_t = \varepsilon_t + \xi_t - \varepsilon_{t-1}, \quad (\text{G.1})$$

so that Restriction 1 holds.

We also have  $E(\frac{D_t}{D_{t-1}}e_t) = E(\varepsilon_t^D \varepsilon_t) = E(\varepsilon_{t-1}^D \varepsilon_{t-1}) = -E(\frac{D_{t-1}}{D_{t-2}}e_t)$ .<sup>44</sup> Together with the analogous derivation for consumption growth, this delivers Restriction 2. From (G.1) we get

$$E(\varepsilon_t^2) = -E(e_t e_{t-1}) = E(\varepsilon_{t-1}^2). \quad (\text{G.2})$$

Let  $Proj(X|Y)$  denote the linear projection of a random variable  $X$  on a random vector  $Y$ . Then,  $Proj(\varepsilon_t | \varepsilon_t^D, \varepsilon_t^C) = (\varepsilon_t^D, \varepsilon_t^C) b_{DC}$  and using properties of linear projections, we have

$$E(\varepsilon_t^2) > \text{var} \left( Proj(\varepsilon_t | \varepsilon_t^D, \varepsilon_t^C) \right) = b'_{DC} \Sigma_{DC} b_{DC}.$$

Together with (G.2), this implies Restriction 3. Restriction 4 follows directly from (25).  $\square$

PROOF OF PROPOSITION 2: Consider a process  $\{x_t\}_{-\infty}^{\infty} = \{e_t, D_t/D_{t-1}, C_t/C_{t-1}\}_{-\infty}^{\infty}$  satisfying Assumption 3 and Restrictions 1–4 from Proposition 1, where Assumption 3(i) ensures that well-defined second moments exist. We show how

<sup>44</sup> We slightly abuse notation in the proof because dividend and consumption growth follow

$$D_t/D_{t-1} = a + a(\varepsilon_t^D - 1),$$

$$C_t/C_{t-1} = a + a(\varepsilon_t^C - 1),$$

where the last terms are mean zero innovations. When writing  $\varepsilon_t^D$  and  $\varepsilon_t^C$  in the proof, we actually have in mind  $a(\varepsilon_t^D - 1)$  and  $a(\varepsilon_t^C - 1)$ , respectively.

to construct a stationary process  $\{\tilde{x}_t\}_{-\infty}^{\infty} = \{\widetilde{e}_t, \widetilde{D}_t/\widetilde{D}_{t-1}, \widetilde{C}_t/\widetilde{C}_{t-1}\}_{-\infty}^{\infty}$  consistent with the belief system (2), (3), and (25) that has the same autocovariance function as  $\{x_t\}_{-\infty}^{\infty}$ . In particular, let  $\{\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C, \widetilde{\xi}_t, \widetilde{\eta}_t\}_{-\infty}^{\infty}$  denote a white noise sequence, in which  $(\widetilde{\xi}_t, \widetilde{\eta}_t)$  are uncorrelated contemporaneously with each other and with  $(\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C)$ , and  $\text{var}(\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C) = \Sigma_{DC}$ . The variances of  $\widetilde{\xi}_t$  and  $\widetilde{\eta}_t$  are determined from observable moments as follows:

$$\begin{aligned} \sigma_{\xi}^2 &= \sigma_e^2 + 2\sigma_{e,-1}, \\ \sigma_{\eta}^2 &= -\sigma_{e,-1} - b'_{DC} \Sigma_{DC} b_{DC}, \end{aligned}$$

where  $\sigma_{e,-1} \equiv E(e_t e_{t-1})$  and  $\sigma_e^2 = E[e_t^2]$ .

Since  $x$  satisfies Restriction 3, it follows that  $\sigma_{\eta}^2 > 0$ . To see that  $\sigma_{\xi}^2 \geq 0$  holds, note that Restriction 1 implies that the observed univariate process  $e_t$  is MA(1). Hence, we can write

$$e_t = u_t - \theta u_{t-1}, \tag{G.3}$$

for some constant  $|\theta| \leq 1$  and some white noise  $u_t$ . We thus have

$$\sigma_e^2 = \sigma_u^2(1 + \theta^2) \geq 2\theta\sigma_u^2 = -2\sigma_{e,-1},$$

where the last equality holds because (G.3) implies  $\sigma_{e,-1} = -\theta\sigma_u^2$ . Hence,  $\sigma_{\xi}^2 \geq 0$ . This proves that, under the assumptions of this proposition, one can build a process  $\{\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C, \widetilde{\xi}_t, \widetilde{\eta}_t\}_{-\infty}^{\infty}$  satisfying all the properties we have assumed about this process.

In line with (2) and (3), we then let

$$\begin{aligned} \widetilde{D}_t/\widetilde{D}_{t-1} &= E[D_t/D_{t-1}] + \widetilde{\varepsilon}_t^D, \\ \widetilde{C}_t/\widetilde{C}_{t-1} &= E[C_t/C_{t-1}] + \widetilde{\varepsilon}_t^C. \end{aligned}$$

Part (ii) of Assumption 3 then implies that  $\{D_t/D_{t-1}, C_t/C_{t-1}\}_{t=-\infty}^{\infty}$  and  $\{\widetilde{D}_t/\widetilde{D}_{t-1}, \widetilde{C}_t/\widetilde{C}_{t-1}\}_{t=-\infty}^{\infty}$  have the same autocovariance functions. All that remains to be shown is that, for some process  $\widetilde{e}_t$  consistent with the system of beliefs, the covariances of this process with leads and lags of both itself and  $(\widetilde{D}_t/\widetilde{D}_{t-1}, \widetilde{C}_t/\widetilde{C}_{t-1})$  are the same as in the autocovariance function of  $\{x_t\}_{-\infty}^{\infty}$ .

We construct  $\widetilde{e}_t$ ; in line with (25), we let

$$\widetilde{e}_t = \widetilde{\varepsilon}_t + \widetilde{\xi}_t - \widetilde{\varepsilon}_{t-1}, \tag{G.4}$$

where

$$\widetilde{\varepsilon}_t = \begin{pmatrix} \widetilde{\varepsilon}_t^D \\ \widetilde{\varepsilon}_t^C \end{pmatrix} b_{DC} + \widetilde{\eta}_t.$$

It is easy to check that, by construction, the autocovariance function of  $\{\widetilde{e}_t\}_{-\infty}^{\infty}$  is identical to that of  $\{e_t\}_{-\infty}^{\infty}$ , since both are MA(1) with the same variance and autocovariance.

In a final step, we verify that

$$E \left( \left( \frac{\widetilde{D}_{t-i}}{\widetilde{D}_{t-1-i}}, \frac{\widetilde{C}_{t-i}}{\widetilde{C}_{t-1-i}} \right) \widetilde{e}_t \right) = E \left( \left( \frac{D_{t-i}}{D_{t-1-i}}, \frac{C_{t-i}}{C_{t-1-i}} \right) e_t \right) \quad (\text{G.5})$$

for all  $i \leq 0$ . Clearly, since  $\{\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C, \widetilde{\xi}_t, \widetilde{\eta}_t\}_{t=-\infty}^\infty$  are serially uncorrelated, these covariances are zero for all  $i \geq 2$ .

For  $i = 0$ , we have

$$\begin{aligned} E \left( \left( \frac{\widetilde{D}_t}{\widetilde{D}_{t-1}}, \frac{\widetilde{C}_t}{\widetilde{C}_{t-1}} \right) \widetilde{e}_t \right) &= E \left( \left( \frac{\widetilde{D}_t}{\widetilde{D}_{t-1}}, \frac{\widetilde{C}_t}{\widetilde{C}_{t-1}} \right) (\varepsilon_t^D, \varepsilon_t^C) b_{DC} \right) \\ &= \Sigma_{DC} b_{DC} = E \left[ \left( \frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}} \right) e_t \right], \end{aligned}$$

where the first equality follows from (G.4),  $\{\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C, \widetilde{\xi}_t, \widetilde{\eta}_t\}_{t=-\infty}^\infty$  being serially uncorrelated, and  $\widetilde{\eta}_t$  being uncorrelated with  $(\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C)$ .

For  $i = 1$ , the arguments used in the second paragraph of the proof of Proposition 1 show that Restriction 2 also holds for  $(\widetilde{e}_t, \widetilde{D}_t/\widetilde{D}_{t-1}, \widetilde{C}_t/\widetilde{C}_{t-1})$ . Having proved (G.5) for  $i = 0$ , Assumption 3(ii) then gives (G.5) for  $i = 1$ .

Now, it only remains to verify (G.5) for  $i \leq -1$ : since  $\{\widetilde{\varepsilon}_t^D, \widetilde{\varepsilon}_t^C, \widetilde{\xi}_t, \widetilde{\eta}_t\}_{t=-\infty}^\infty$  are serially uncorrelated, the left-hand side of (G.5) is zero; from Assumption 3(iii), it follows that the right-hand side of (G.5) is also zero, which completes the proof.  $\square$

### Appendix H: Test Statistics from Section V.B

We test moment restrictions of the form  $E[e_t q_t] = 0$  in Proposition 1 for different instruments  $q$  using the test statistic

$$\widehat{Q}_T \equiv T \left( \frac{1}{T} \sum_{t=0}^T e_t q_t \right)' \widehat{S}_w^{-1} \left( \frac{1}{T} \sum_{t=0}^T e_t q_t \right) \rightarrow \chi_n^2,$$

where convergence is in distribution as  $T \rightarrow \infty$ ,  $n$  denotes the dimension of  $q$ . Using the MA(1) property of  $e_t$  and independence of the shocks, we have  $S_w = \sum_{i=-1}^{+1} E_t(q_{t+i} e_{t+i} q_t' e_t)$ . This allows us to test Restrictions 1, 2, and 4. This test is an off-the-shelf application of a differences in differences test proposed by Arellano and Bond (1991) in the panel data context.<sup>45</sup>

To test the inequality implied by Restriction 3 in Proposition 1, we estimate  $E(e_t e_{t-1})$  and compare it with the estimates of  $b_{DC}$  and  $\Sigma_{DC}$ , which requires the joint distributions of these estimators. We obtain these from a Generalized Method of Moments (GMM) test. In particular, define the orthogonality

<sup>45</sup> In our setting, differencing is useful to remove the random walk that is present under the agents' null hypothesis, whereas in the panel context, it is used to remove fixed effects, but the test statistic is the same.

conditions

$$g_1(\alpha, b_{DC}; x_t, x_{t-1}) \equiv \left( \left[ \frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}} \right] b_{DC} - e_t \right) e_t - \alpha$$

$$g_2(\alpha, b_{DC}; x_t, x_{t-1}) \equiv \left[ \frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}} \right]' \left( \left[ \frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}} \right] b_{DC} - e_t \right),$$

and let  $g = (g_1, g_2)$ . We then obtain from

$$E(g(\alpha, b_{DC}; x_t, x_{t-1})) = 0$$

three orthogonality conditions to estimate the three parameters  $(\alpha, b_{DC})$ . GMM sets  $\hat{b}_{DC,T}$  to the OLS estimator of a regression of  $e_t$  on  $\frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}}$  and  $\hat{\alpha}_T$  estimates  $b'_{DC} \Sigma_{DC} b_{DC} - E(e_t e_{t-1})$ . Therefore, Restriction 3 in Proposition 1 calls for testing the null hypothesis  $H_0 : \alpha < 0$ . Standard asymptotic distribution gives

$$\sqrt{T} \begin{bmatrix} \hat{\alpha}_T - \alpha \\ \hat{b}_{DC,T} - b_{DC} \end{bmatrix} \rightarrow N(0, B^{-1} S_w (B)^{-1}) \text{ as } T \rightarrow \infty$$

$$B = \begin{bmatrix} -1 & E \left( \left[ \frac{D_t}{D_{t-1}}, \frac{C_t}{C_{t-1}} \right] e_t \right) \\ 0 & \Sigma_{DC} \end{bmatrix}$$

$$S_w = \sum_{j=-\infty}^{\infty} E(g(b_{DC}, \alpha; x_t, x_{t-1}) g(b_{DC}, \alpha; x_{t-j}, x_{t-1-j})).$$

Substituting all moments by sample moments delivers the distribution for  $\hat{\alpha}_T$ .

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**Supporting Information**

Additional Supporting Information may be found in the online version of this article at the publisher's website:

**Appendix S1:** Internet Appendix.