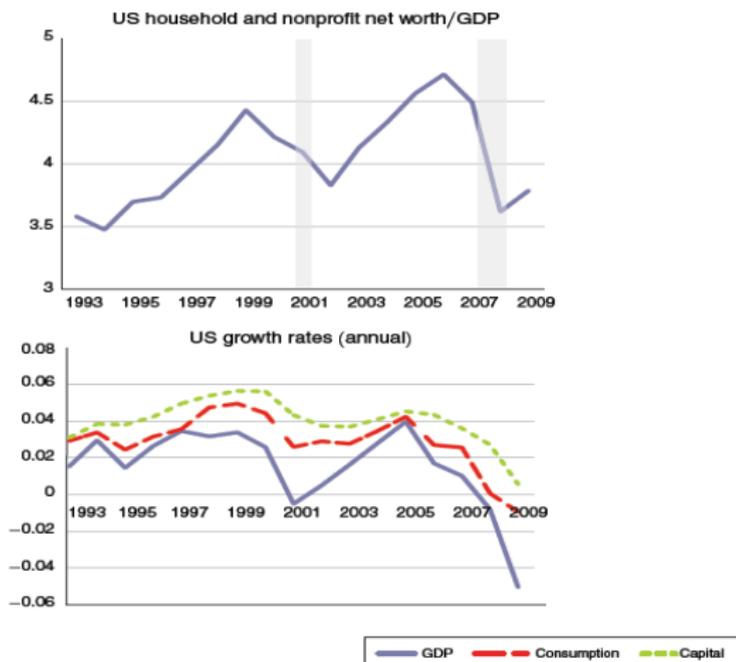


# Speculative bubbles

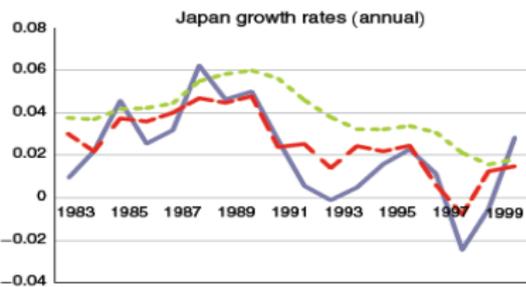
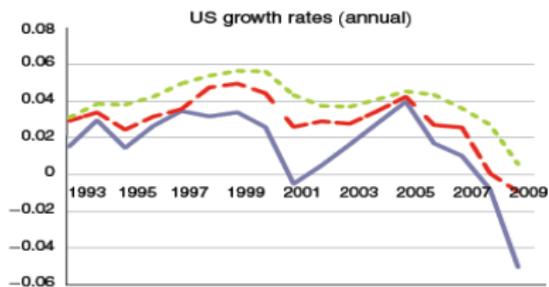
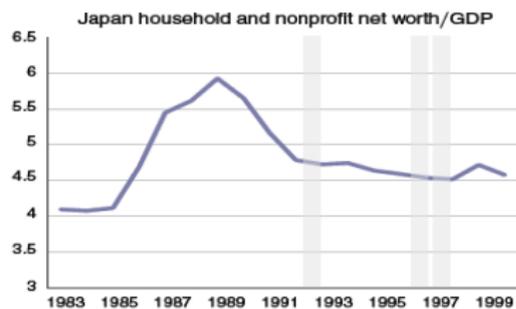
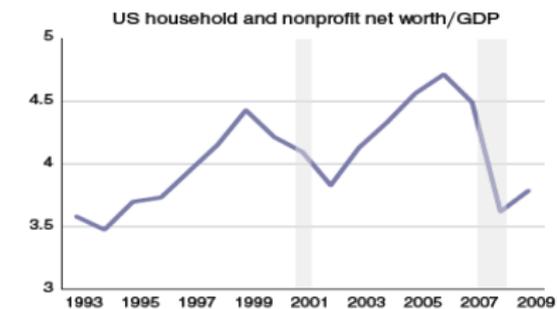
Alberto Martin

February 10, 2018

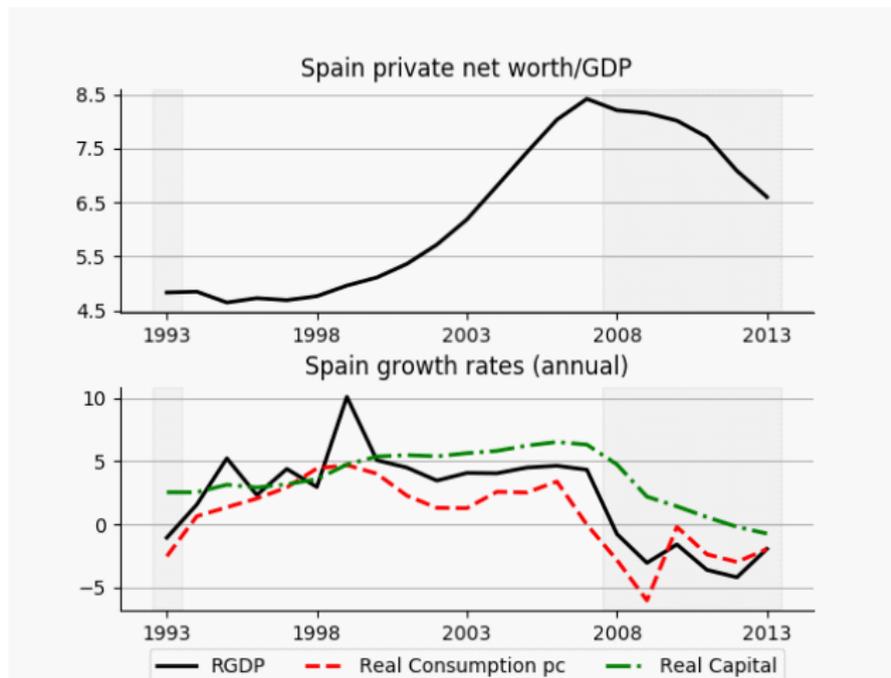
# Motivation



# Motivation



# Motivation



# A model of asset prices

- Assumptions

- ▶ Time is a sequence of dates  $t = 0, 1, 2, \dots$
- ▶ There is a market with traders willing to borrow and lend at the expected return of  $1 + r$  per period

- Question

- ▶ What is the price of an asset that pays a sequence of dividends:  $d_0, d_1, \dots$
- ▶ Assume that the asset is traded only in date zero

# A model of asset prices

- What future payments does the asset promise?

$$d_1, d_2, \dots, d_n, \dots$$

- What is the expected value of these future payments?

$$E_0 d_1, E_0 d_2, \dots, E_0 d_n, \dots$$

# A model of asset prices

- What future payments does the asset promise?

$$d_1, d_2, \dots, d_n, \dots$$

- What is the expected value of these future payments?

$$E_0 d_1, E_0 d_2, \dots, E_0 d_n, \dots$$

- How much are traders willing to pay today for these future payments?

$$\frac{E_0 d_1}{1+r}, \frac{E_0 d_2}{(1+r)^2}, \dots, \frac{E_0 d_n}{(1+r)^n}, \dots$$

# Market equilibrium

- Let  $x_n$  be today's value of payment at time  $n$ . Then,

$$x_1 \cdot (1 + r) = E_0 d_1 \Rightarrow x_1 = \frac{E_0 d_1}{1 + r}$$

# Market equilibrium

- Let  $x_n$  be today's value of payment at time  $n$ . Then,

$$x_1 \cdot (1 + r) = E_0 d_1 \Rightarrow x_1 = \frac{E_0 d_1}{1 + r}$$

$$x_2 \cdot (1 + r) \cdot (1 + r) = E_0 d_2 \Rightarrow x_2 = \frac{E_0 d_2}{(1 + r)^2}$$

# Market equilibrium

- Let  $x_n$  be today's value of payment at time  $n$ . Then,

$$x_1 \cdot (1 + r) = E_0 d_1 \Rightarrow x_1 = \frac{E_0 d_1}{1 + r}$$

$$x_2 \cdot (1 + r) \cdot (1 + r) = E_0 d_2 \Rightarrow x_2 = \frac{E_0 d_2}{(1 + r)^2}$$

.

.

.

.

$$x_n \cdot (1 + r) \cdot (1 + r) \dots (1 + r) = E_0 d_n \Rightarrow x_n = \frac{E_0 d_n}{(1 + r)^n}$$

# A model of asset prices

- How much are traders willing to pay today for these future payments?

$$\frac{E_0 d_1}{1+r}, \frac{E_0 d_2}{(1+r)^2}, \dots, \frac{E_0 d_n}{(1+r)^n}, \dots$$

- How much are traders willing to pay for the asset?

$$\frac{E_0 d_1}{1+r} + \frac{E_0 d_2}{(1+r)^2} + \dots + \frac{E_0 d_n}{(1+r)^n}, \dots$$

- Thus, the price of the asset is

$$p_0 = \sum_{t=1}^{\infty} \frac{E_0 d_t}{(1+r)^t}$$

- Note: asset prices are high when
  - ▶ expected payments are high
  - ▶ interest rates are low

# Stocks: the Dotcom boom (late 90s)

- Assume dividends reflect corporate earnings
- Price of stocks should follow corporate earnings

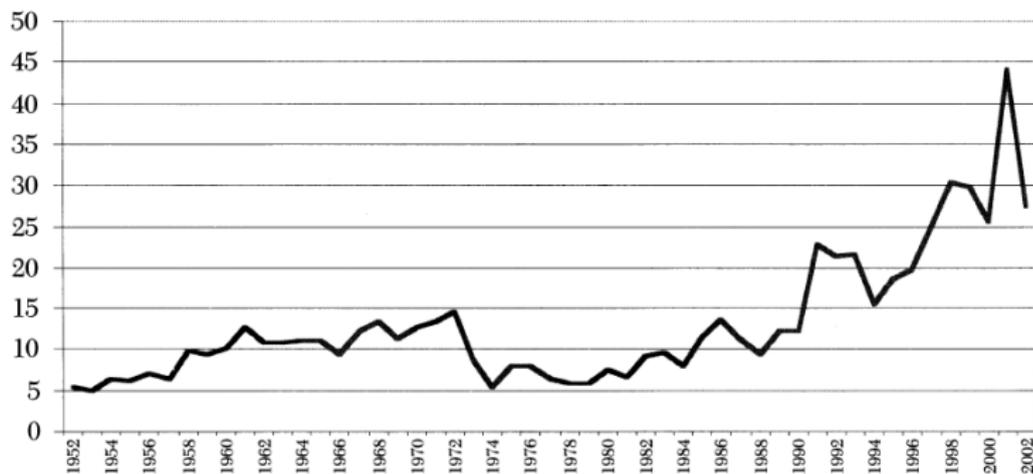
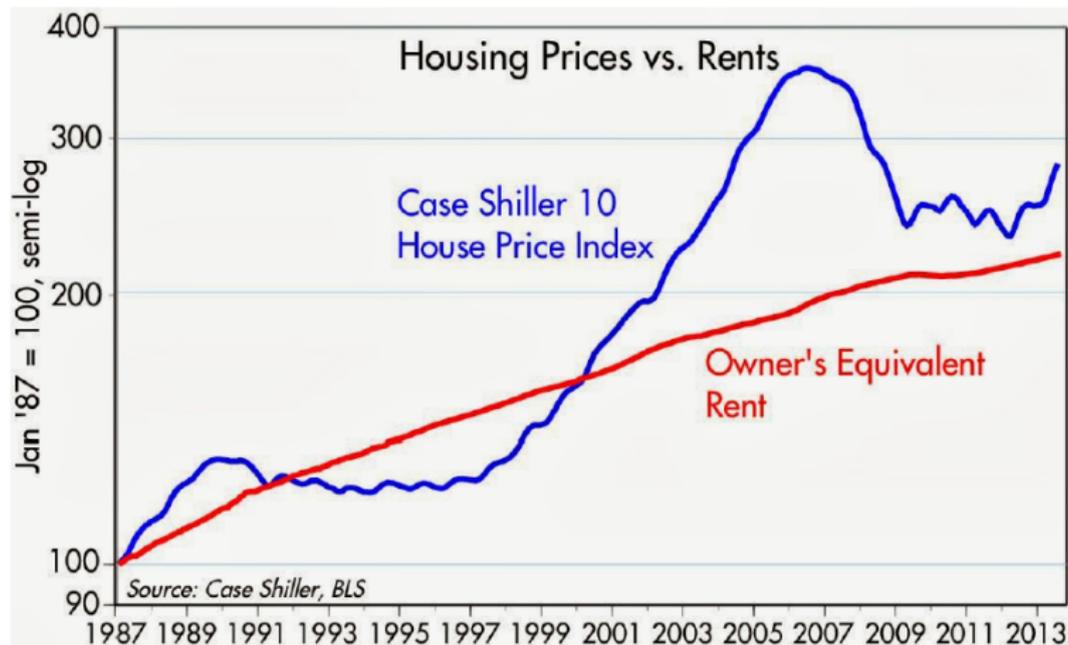


Figure 2. Equity Value/Corporate Earnings

# Housing: the bubble (early 00's)



# Modifying our model of asset prices

- We have assumed so far that the asset is traded only at time 0
- Assume from now on that the asset is traded in all periods
- Can the ability to resell the asset modify its value?

## New market equilibrium

- Let  $p_n$  be the price of the asset in date  $n$ . Then:

$$p_0 \cdot (1 + r) = E_0 d_1 + E_0 p_1 \Rightarrow p_0 = \frac{E_0 d_1}{1 + r} + \frac{E_0 p_1}{1 + r}$$

$$E_0 p_1 \cdot (1 + r) = E_0 d_2 + E_0 p_2 \Rightarrow p_0 = \frac{E_0 d_1}{1 + r} + \frac{E_0 d_2}{(1 + r)^2} + \frac{E_0 p_2}{(1 + r)^2}$$

.

.

.

$$E_0 p_n \cdot (1 + r) = E_0 d_{n+1} + E_0 p_{n+1} \Rightarrow$$
$$p_0 = \frac{E_0 d_1}{1 + r} + \frac{E_0 d_2}{(1 + r)^2} + \dots + \frac{E_0 d_n}{(1 + r)^n} + \frac{E_0 p_n}{(1 + r)^n}$$

## New market equilibrium

- Let  $p_n$  be the price of the asset in date  $n$ . Then:

$$p_0 \cdot (1+r) = E_0 d_1 + E_0 p_1 \Rightarrow p_0 = \frac{E_0 d_1}{1+r} + \frac{E_0 p_1}{1+r}$$

$$E_0 p_1 \cdot (1+r) = E_0 d_2 + E_0 p_2 \Rightarrow p_0 = \frac{E_0 d_1}{1+r} + \frac{E_0 d_2}{(1+r)^2} + \frac{E_0 p_2}{(1+r)^2}$$

⋮  
⋮  
⋮

$$E_0 p_n \cdot (1+r) = E_0 d_{n+1} + E_0 p_{n+1} \Rightarrow$$
$$p_0 = \frac{E_0 d_1}{1+r} + \frac{E_0 d_2}{(1+r)^2} + \dots + \frac{E_0 d_n}{(1+r)^n} + \frac{E_0 p_n}{(1+r)^n}$$

- Iterating forever....

$$p_0 = \sum_{t=1}^{\infty} \frac{E_0 d_t}{(1+r)^t} + \lim_{t \rightarrow \infty} \frac{E_0 p_n}{(1+r)^n}$$

# New market equilibrium

- Iterating forward:

$$p_0 = \underbrace{\sum_{t=1}^{\infty} \frac{E_0 d_t}{(1+r)^t}}_{\text{fundamental}} + \underbrace{\lim_{t \rightarrow \infty} \frac{E_0 p_n}{(1+r)^n}}_{\text{bubble}}$$

- Asset prices have a fundamental and a bubble component.
- The bubble component is a pyramid scheme.
- Perhaps market psychology (self-fulfilling expectations) plays a crucial role in asset price fluctuations.

# Calculating fundamental and bubble components

— Households and Nonprofit Organizations; Net Worth, Level/Gross Domestic Product



Sources: BEA, Board of Governors  
fred.stlouisfed.org

n

# Calculating fundamental and bubble components

- 1 Estimate the cash-flows that US productive assets generate as capital income, net of taxes and investment
- 2 Compute the expected present discounted value of these cash-flows by assuming:
  - 1 The interest rate is constant for all time horizons (equal to the 1950-2010 period average);
  - 2 Out-of-sample cash-flows grow at a constant rate (equal to the 1950–2010 period average), and resort to perfect foresight for within-sample cash-flows.

# Calculating fundamental and bubbly components

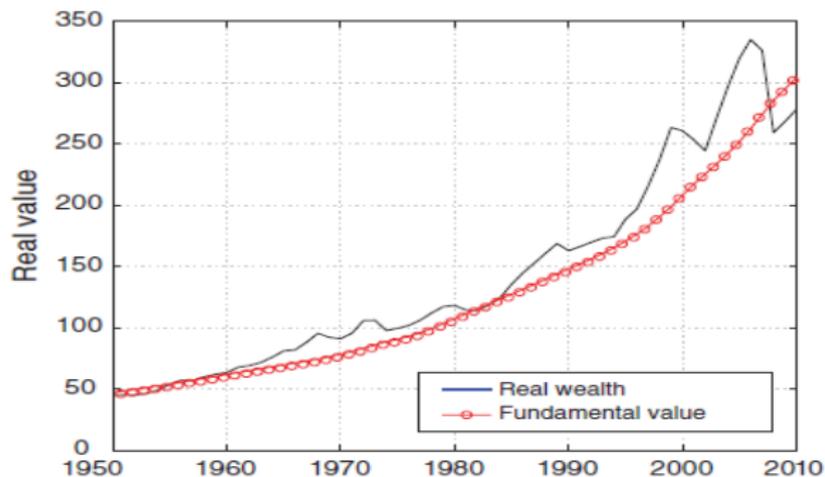


FIGURE 1. REAL VALUE OF US WEALTH AND ITS FUNDAMENTAL VALUE, 1950–2010

- Results:

- 1 Up until the early 1990s wealth remained remarkably close to its fundamental
- 2 The boom-and-bust episodes of the 1990s and 2000s are driven by bubbles

# A simple macroeconomic model of bubbles

- **Warning:** no useful models without simplification!



- En aquel imperio, el arte de la cartografía logró tal perfección que el mapa de una sola provincia ocupaba toda una ciudad, y el mapa del imperio, toda una provincia. Con el tiempo, estos mapas desmesurados no satisficieron y los colegios de cartógrafos levantaron un mapa del imperio, que tenía el tamaño del imperio y coincidía puntualmente con él. Menos adictas al estudio de la cartografía, las generaciones siguientes entendieron que ese dilatado mapa era inútil y no sin impiedad lo entregaron a las inclemencias del sol y los inviernos. En los Desiertos del Oeste perduran despedazadas ruinas del mapa, habitadas por animales y por mendigos; en todo el país no hay otra reliquia de las disciplinas geográficas.

Del Rigor en la Ciencia, J.L. Borges

# A simple macroeconomic model of bubbles

- Overlapping-generation economy:
  - ▶ Time is discrete:  $t = 0, 1, 2, 3, \dots$ ,
  - ▶ In each period, a new generation is born: constant size
  - ▶ Agents live for two periods: youth and old age
- Preferences: agents care only about old-age consumption, i.e.,

$$U_t = c_{t,t+1}$$

# A simple macroeconomic model of bubbles

- Overlapping-generation economy:
  - ▶ Time is discrete:  $t = 0, 1, 2, 3, \dots$ ,
  - ▶ In each period, a new generation is born: constant size
  - ▶ Agents live for two periods: youth and old age
- Preferences: agents care only about old-age consumption, i.e.,

$$U_t = c_{t,t+1}$$

- Income: each young agent receives wage  $w_t = \pi_t^L$ , where

$$\pi_{t+1}^L = (1 + \gamma) \cdot \pi_t^L$$

# A simple macroeconomic model of bubbles

- Overlapping-generation economy:
  - ▶ Time is discrete:  $t = 0, 1, 2, 3, \dots$ ,
  - ▶ In each period, a new generation is born: constant size
  - ▶ Agents live for two periods: youth and old age
- Preferences: agents care only about old-age consumption, i.e.,

$$U_t = c_{t,t+1}$$

- Income: each young agent receives wage  $w_t = \pi_t^L$ , where

$$\pi_{t+1}^L = (1 + \gamma) \cdot \pi_t^L$$

- Investment technology: constant return per unit of investment

$$\pi_{t+1}^K = \pi^K$$

# A simple macroeconomic model of bubbles

- We know that

$$U_t = c_{t,t+1} = \pi_t^L \cdot (1 + r_t)$$

- ▶ But what is  $r_t$ ?

# A simple macroeconomic model of bubbles

- We know that

$$U_t = c_{t,t+1} = \pi_t^L \cdot (1 + r_t)$$

- ▶ But what is  $r_t$ ?

- **First answer:** since trade between generations is impossible, agents trade only with “mother nature”

- ▶ Invest all labor income in investment technology ( $r_t = \pi^K$  for all  $t$ )

$$U_t = c_{t,t+1} = \pi_t^L \cdot (1 + \pi^K)$$

# Surprise, surprise

- **Surprise #1:** competitive equilibrium is not Pareto optimal (PO)!
  - ▶ Social contract: work for your parents, and your children work for you

$$U_t = c_{t,t+1} = \pi_{t+1}^L = \pi_t^L \cdot (1 + \gamma)$$

- ▶ If  $\gamma > \pi^K$ , everyone is better off!
- ▶ Economy is dynamically inefficient

# Surprise, surprise

- **Surprise #1:** competitive equilibrium is not Pareto optimal (PO)!
  - ▶ Social contract: work for your parents, and your children work for you

$$U_t = c_{t,t+1} = \pi_{t+1}^L = \pi_t^L \cdot (1 + \gamma)$$

- ▶ If  $\gamma > \pi^K$ , everyone is better off!
  - ▶ Economy is dynamically inefficient
- **Surprise #2:** there are competitive equilibria in which agents value a useless piece of paper
  - ▶ Such equilibria can restore Pareto optimality!

# Sketch of the argument

- Suppose there is a useless asset  $Q_t$ . In equilibrium, its price must follow:

$$B_{t+1} = (1 + r_t) \cdot B_t$$

- Define  $b_t = \frac{B_t}{\pi_t^L}$ . Then,

$$b_{t+1} = \frac{1 + r_t}{1 + \gamma} \cdot b_t$$

- But what is  $r_t$ ?

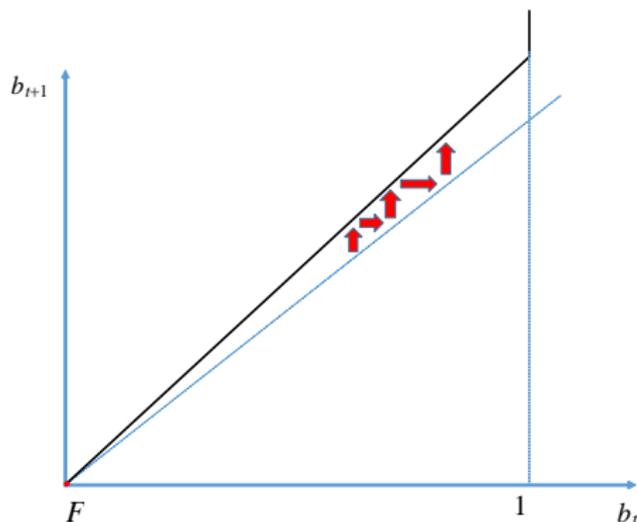
$$r_t \begin{cases} = \pi^K & \text{if } b_t < 1 \\ \in [\pi^K, \infty) & \text{if } b_t = 1 \end{cases}$$

# Are bubbly equilibria possible?

- Remember:

$$b_{t+1} = \frac{1 + r_t}{1 + \gamma} \cdot b_t$$

- ▶ If  $\pi^K > \gamma$ , the only possible equilibrium is  $b_t = 0$  for all  $t$
- ▶ If  $b_t > 0$  for any  $t$ , then it must grow explosively!

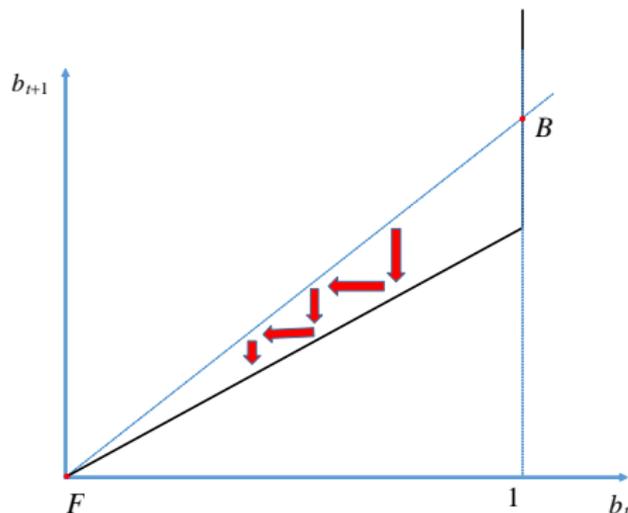


# Are bubbly equilibria possible?

- Remember:

$$b_{t+1} = \frac{1 + r_t}{1 + \gamma} \cdot b_t$$

- ▶ If  $\pi^K < \gamma$ , there are now two stationary equilibria,  $F$  ( $b = 0$ ) and  $B$  ( $b > 0$ )
- ▶ There is also a sequence of non-stationary bubbly equilibria



- Simple, elegant, theory:
  - ▶ Bubbles possible in low interest rate environments
  - ▶ Bubbles eliminate inefficient investments (crowding-out effect)
  - ▶ Bubbles driven by market psychology
- What is the bubbly asset?
  - ▶ Money
  - ▶ Stocks
  - ▶ Real estate
  - ▶ Government debt
- Basic idea easily generalizable
  - ▶ Richer environments
  - ▶ Bubble creation (wealth effect)
  - ▶ Bubble attached to certain investments (subsidy effect)

# Problems

- Bubbles absorb savings and reduce investment (CROWDING-OUT EFFECT)
  - ▶ Are bubbles contractionary?
- Is the economy dynamically inefficient?

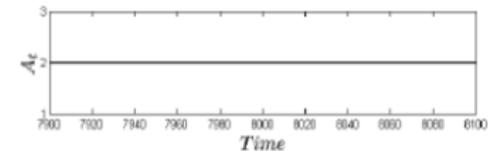
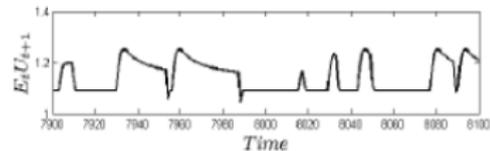
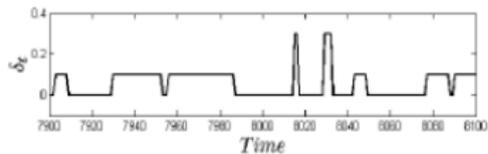
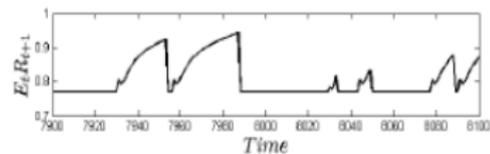
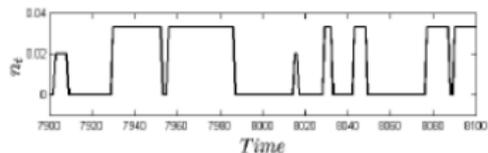
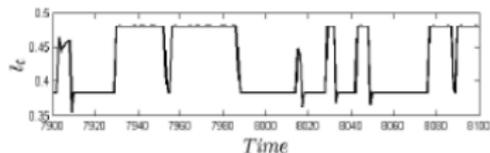
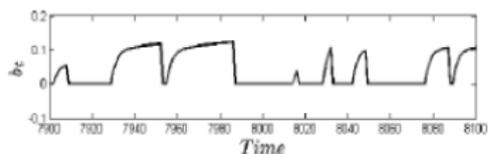
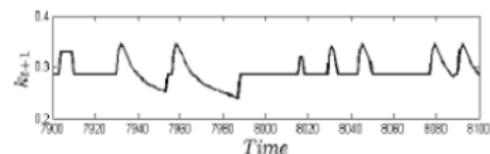
# A simple twist

- In baseline model, everyone can invest:  $r_t = \pi^K$ 
  - ▶ Suppose only subset of agents know how to invest
- Add financial frictions
  - ▶ Limited borrowing ( $r_t < \pi^K$ )
- Implications:
  - ▶ Bubbles can arise even if economy dynamically efficient
  - ▶ Bubbles can be expansionary: help intermediate resources
    - ★ Provide liquidity (Caballero-Krishnamurthy 2007, Farhi-Tirole 2012)
    - ★ Provide collateral (Martin-Ventura 2011, 2012)
    - ★ Reduce the cost of capital (Ventura 2011)

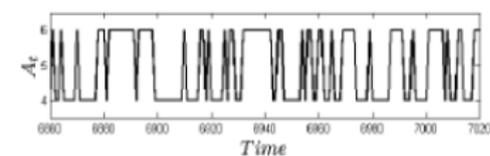
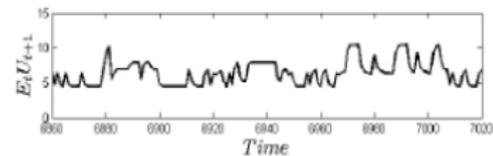
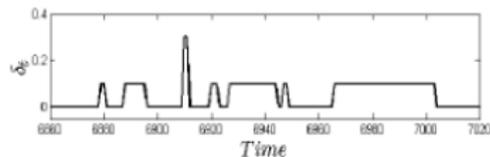
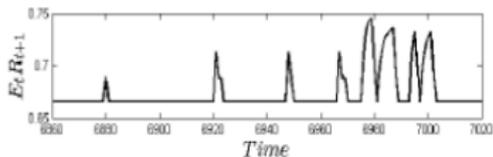
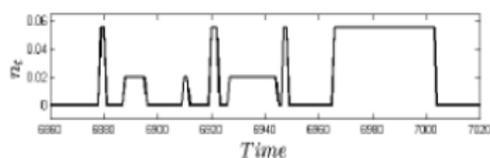
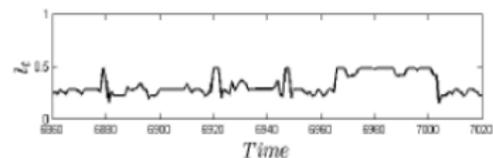
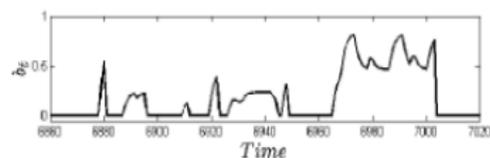
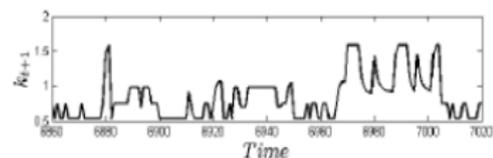
# The Martin-Ventura model

- Effects of bubbles on investment
  - ▶ Sufficient collateral: CROWDING-OUT EFFECT
  - ▶ Insufficient collateral: CROWDING-IN EFFECT
- Which effect dominates:
  - ▶ If bubble is not too large: expansionary effect
  - ▶ Once bubble is too large: contractionary effect

# Simulated economy: no productivity shocks



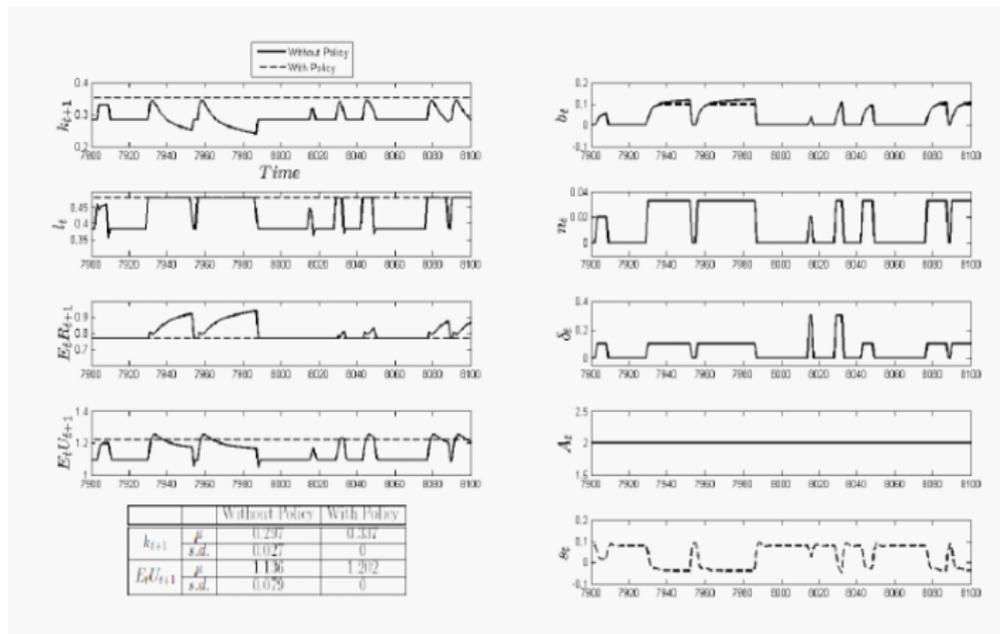
# Simulated economy: productivity shocks



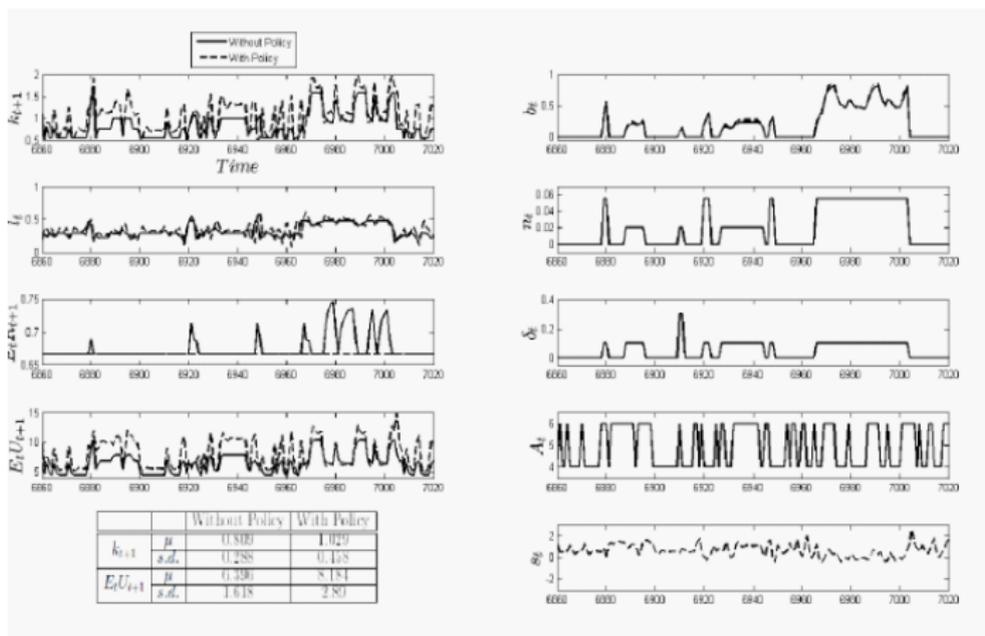
# Implications for policy

- Bubble is sometimes too large and sometimes too small
- There is no market mechanism that guarantees the optimal bubble
  - ▶ Market psychology capricious
- Governments should tax/subsidize credit when bubble is too large/small
- This policy raises welfare and has no fiscal cost

# Simulated economy: no productivity shocks and policy



# Simulated economy: productivity shocks and policy



# The macroeconomic theory of bubbles: implications

- Origin and effects of business cycles
- Political economy of reforms
- Effects of financial globalization
- Effects of government debt

# The macroeconomic theory of bubbles: key questions

- Identifying bubbles in data
- Measuring / selecting market psychology

# What have we learned?

- Asset prices have fundamental and bubbly components
- Rationality restricts the behavior of the bubble, but does not pin it down
- Market psychology and multiple equilibria play a key role
- Theory-based measure bubbles
- Bubbles have important macroeconomic effects

# United States: Household Net Worth / GDP

